

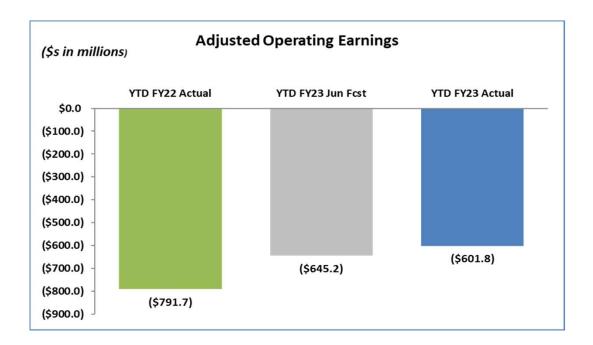
## **Monthly Performance Report**

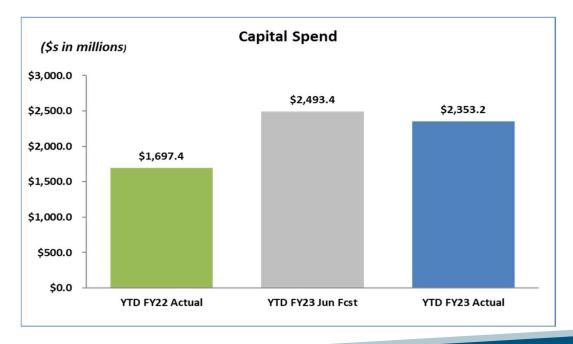
YTD July FY 2023

August 30, 2023

**Operating:** Adjusted Operating Earnings of (**\$601.8MM**) through July FY23 are \$43.4MM favorable vs June Forecast and \$189.9MM favorable vs prior year. Total revenue is \$22.8MM favorable (driven by Ticket Revenue) and total expenses are \$20.6MM favorable vs June Forecast driven by Salaries, Wages and Benefits, and Ancillary Expense partially offset by unfavorable Materials and Transfer to Capital

**Capital:** Capital spend of **\$2,353.2MM** for YTD July FY23 is (\$140.2MM) lower vs June Forecast driven by lower Capital Renewal, Gateway and Mechanical spend and an increase of \$655.8MM vs prior year.







## **Operating Results**

			FY 2023 vs I	Prior	Year					FY 2023 vs Fcst_Jun			
	Prior Year		Actual		Y/Y Gro	wth		Jun Fcst		Actual		v/(Unfav) vs	June Fcst
(\$s in Millions)	YTD Jul FY2	2	YTD Jul FY23		\$	%	YT	D Jul FY23	YT	D Jul FY23		\$	%
Ticket Revenue (Adjusted)	\$ 1,426.	1 \$	5 1,861.4	\$	435.3	30.5%	\$	1,824.3	\$	1,861.4	\$	37.0	2.0%
Food & Beverage	34.	7	45.3		10.6	30.7%		45.1		45.3		0.2	0.4%
State Supported Train Revenue	279.	6	265.1		(14.5)	(5.2%)		277.9		265.1		(12.9)	(4.6%)
Subtotal Passenger Related Revenue	1,740.	4	2,171.8		431.4	24.8%		2,147.4		2,171.8		24.4	1.1%
Other Core Revenue	265.	1	273.4		8.4	3.2%		265.9		273.4		7.6	2.8%
Ancillary Revenue	310.	0	342.8		32.8	10.6%		351.9		342.8		(9.1)	(2.6%)
Total Revenue	2,315.	4	2,788.0		472.6	20.4%		2,765.2		2,788.0		22.8	0.8%
Salaries	353.	3	423.8		70.5	19.9%		430.0		423.8		6.1	1.4%
Wages & Overtime	963.	7	1,104.6		140.8	14.6%		1,111.4		1,104.6		6.9	0.6%
Employee Benefits	562.	2	596.4		34.2	6.1%		601.5		596.4		5.1	0.9%
Employee Related	30.	4	42.3		11.9	39.3%		40.9		42.3		(1.4)	(3.4%)
Salaries, Wages & Benefits	1,909.	6	2,167.1		257.5	13.5%		2,183.8		2,167.1		16.8	0.8%
Train Operations	236.	9	279.5		42.6	18.0%		278.4		279.5		(1.1)	(0.4%)
Fuel, Power & Utilities	243.	8	275.4		31.6	12.9%		278.6		275.4		3.2	1.1%
Materials	135.	4	152.5		17.1	12.6%		148.6		152.5		(4.0)	(2.7%)
Facility, Communication & Office	169.	5	192.1		22.6	13.3%		190.6		192.1		(1.4)	(0.8%)
Advertising and Sales	69.	3	83.7		14.4	20.7%		84.0		83.7		0.3	0.4%
Casualty and Other Claims	77.	8	34.8		(43.0)	(55.2%)		32.6		34.8		(2.3)	(7.1%)
Professional Fees & Data Processing	174.	9	203.9		29.0	16.6%		207.2		203.9		3.3	1.6%
All Other Expense	246.	8	215.1		(31.8)	(12.9%)		218.9		215.1		3.8	1.7%
Transfer to Capital & Ancillary	(156.	9)	(214.2)		(57.3)	(36.5%)		(212.2)		(214.2)		2.0	0.9%
Total Expense	3,107.	2	3,389.8		282.6	9.1%		3,410.4		3,389.8		20.6	0.6%
Adjusted Operating Earnings	\$ (791.	7) \$	\$ (601.8)	\$	189.9		\$	(645.2)	\$	(601.8)	\$	43.4	
OPEB's and Pension	23.	4	23.5		0.1	0.3%		24.9		23.5		(1.4)	(5.6%)
Project Related Revenue & Expense	(140.	9)	(252.6)		(111.7)	(79.3%)		(233.0)		(252.6)		(19.6)	(8.4%)
Depreciation	(754.	3)	(766.0)		(11.7)	(1.5%)		(763.5)		(766.0)		(2.5)	(0.3%)
Office of Inspector General	(20.	3)	(22.4)		(2.0)	(10.0%)		(22.7)		(22.4)		0.4	1.6%
State Capital Payment Amortization	118.	3	121.7		3.3	2.8%		120.6		121.7		1.1	0.9%
Non-Operating Inc/(Exp)	0.	2	59.9		59.7	N/A		27.7		59.9		32.2	116.1%
Net Income/(Loss)	\$ (1,565.	3) \$	\$ (1,434.9)	\$	130.4		\$	(1,491.2)	\$	(1,434.9)	\$	56.3	

**Revenues:** Total revenue of **\$2,788.0MM** through July FY23 is \$22.8MM favorable vs June Forecast and an increase of \$472.6MM vs prior year. YOY variance is mainly driven by higher passenger related revenue due to recovery from the COVID-19 pandemic.

**Expenses:** Total expenses of **\$3,389.8MM** through July FY23 are \$20.6MM favorable vs June Forecast. The increase of \$282.6MM vs prior year is mainly driven by Salaries, Wages and Benefits, Train Operations, and Fuel, Power & Utilities.

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results, Net Income/(Loss) will continue to be reported for reference. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level results (reported on page 8) reflect the change to Adjusted Operating Earnings, in line with consolidated financials.

**Note:** Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

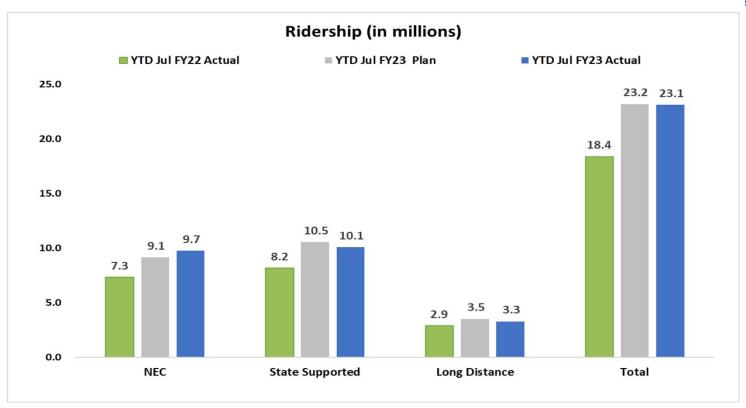


		FY 2023 vs Pi	rior Year			FY 2023 vs F	**							
(\$s in Millions)	Actual YTD Jul FY22	Actual YTD Jul FY23	Y/Y Gr \$	owth %	Jun Fcst YTD Jul FY23	Actual YTD Jul FY23	1.							
Infrastructure Services	\$ 627.4	\$ 893.8	\$ 266.4	42.5%	\$ 919.6		•							
Mechanical	292.9	294.6	1.7	0.6%	314.8	· .	. ,							
Other Operations	17.0	10.5	(6.5)	(38.4%)	11.5		` '							
Total Operations	937.3	1,199.0	261.7	27.9%	1,245.9	1,199.0	(47.0)							
Digital Technology & Innovation	114.1	228.1	114.1	100.0%	232.7	228.1	(4.6)	(2.0%)						
Commerical & Marketing	0.1	2.0	1.9	N/A	2.0	2.0	-	0.0%						
ADA	82.0	106.6	24.5	29.9%	116.3	106.6	(9.7)	(8.3%)						
Real Estate, Stations & Facilities	31.5	53.0	21.5	68.4%	57.7	53.0	(4.7)	(8.1%)						
APD & Emergency Management	11.0	7.0	(4.0)	(36.6%)	4.7	7.0	2.3	48.2%						
Safety	3.0	5.6	2.6	87.0%	6.2	5.6	(0.6)	(10.1%)						
Enviromental	5.6	4.8	(0.8)	(13.6%)	5.9	4.8	(1.1)	(18.0%)						
Procurement	2.9	2.2	(0.7)	(23.8%)	3.9	2.2	(1.7)	(44.2%)						
New Acela	153.4	137.7	(15.7)	(10.2%)	146.7	137.7	(8.9)	(6.1%)						
Gateway	66.4	193.6	127.2	191.5%	255.9	193.6	(62.3)	(24.3%)						
Planning & Strategy	85.6	78.6	(7.0)	(8.2%)	76.4	78.6	2.2	2.9%						
B&P Tunnel	33.6	75.7	42.1	125.4%	76.8	75.7	(1.2)	(1.5%)						
Intercity Trainsets	153.0	265.7	112.7	73.7%	266.0	265.7	(0.3)	(0.1%)						
Other, OVHD Adjustment	18.1	(6.2)	(24.3)	(134.4%)	(3.6)	(6.2)	(2.6)	(73.3%)						
Total Capital Spend	\$ 1,697.4	\$ 2,353.2	\$ 655.8	38.6%	\$ 2,493.4	\$ 2,353.2	\$ (140.2)	(5.6%)						

**FY23 vs. June Forecast**: YTD FY23 capital spend of \$2,353.2MM is (\$140.2MM) or (5.6%) vs June Forecast largely due to lower Gateway, IMCS, and Mechanical spend.

**FY23 vs. Prior Year:** YTD FY23 capital spend is \$655.8MM or 38.6% higher than prior year primarily driven by higher IMCS, Gateway, Digital Technology & Innovation, and Intercity Trainsets capital spend.





	Prior Year	Plan	Actual	Fav/(Unfav) vs	Plan	Y/Y Grow	th
	YTD Jul FY22	YTD Jul FY23	YTD Jul FY23	#	%	#	%
<b>Key Performance Indicators</b>							
Ridership (in thousands):							
Northeast Corridor	7,318	9,134	9,739	604	7%	2,420	33%
State Supported	8,153	10,527	10,073	(454)	(4%)	1,920	24%
Long Distance	2,890	3,505	3,277	(228)	(7%)	387	13%
Total Ridership	18,361	23,167	23,089	(78)	(0%)	4,728	26%
RASM (in cents)	21.2 c	21.8 c	23.7 c	1.9 c	9%	2.5 c	12%
CASM (in cents)	28.9 c	26.8 c	29.0 c	(2.2) c	(8%)	(0.1) c	(0%)
Cost Recovery Ratio (NTS)	73.3%	81.3%	81.5%	0.2 pp		8.2 pp	
Customer Satisfaction Index (CSI)	81.2	81.1	79.3	(1.8)	(2.2%)	(1.9)	(2.3%)
Other Indicators (in millions)							
Seat Miles	8,472.4	10,026.5	9,386.6	(639.9)	(6%)	914	11%
Passenger Miles	3,919.8	4,778.1	4,728.8	(49.3)	(1%)	809	21%
Train Miles	27.0	31.3	29.9	(1.3)	(4%)	2.9	11%

**Ridership:** Ridership of **23.1MM** for FY23 is **(0.1MM)** lower vs Plan, and **4.7MM** higher vs prior year driven by increase in ridership across all service lines due to the recovery from the COVID-19 pandemic.

**Note:** Key Performance Indicators and Other Indicators are representative of National Train Service (NTS) (NEC, State Supported, and Long Distance) results <u>RASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating revenue divided by seat miles.

<u>CASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating expenses divided by seat miles.

Cost Recovery Ratio is defined as NTS (NEC, state supported, long distance) operating revenue divided by operating expenses



(\$s in Thousands)

(43 III THOUSANUS)			
YTD Jul FY23	Northeast Corridor Account	National Network Account	<u>Total</u>
Financial Sources			
Operating Sources (A)	1,522,686	1,265,300	2,787,985
Capital Sources	491,552	263,783	755,336
Federal Grants to Amtrak	1,658,791	1,791,050	3,449,841
Total Operating and Capital Sources	3,673,029	3,320,133	6,993,162
Financial Uses (Operating):			
Operating Uses (B)	1,362,235	2,027,543	3,389,779
Operating Surplus/Deficit (A-B) (Operating Sources - Operating Uses)	160,450	(762,243)	(601,793)
Financial Uses (Debt Service Payments):			
Debt Service Payments	-	-	-
Available for Capital Uses (Operating Surplus/Deficit - Debt Service Payments + Capital Sources + Federal Grants to Amtrak)	2,310,794	1,292,590	3,603,384
Financial Uses (Capital):			
Capital Expenditures	1,367,055	986,159	2,353,215
Legacy Debt and RRIF Repayments	135,816	6,175	141,991
Remaining Carryover Balance	\$ 807,922	\$ 300,255	\$ 1,108,178
Transfers	-	-	-

Federal funding includes ECRA and ARPA Funding

FY23 net change in cash flows is \$1,108.2MM for Consolidated Amtrak, \$807.9MM for NEC and \$300.3MM for National Network.

## **Route Level Results YTD July FY23**

										YTD Jul	y FY	2023					
			Frequen		Route				Ac	djusted			Ridership		Passenger		
(\$s in Millions)		erating	Variabl	е	Variable	System/		perating		perating		oss Ticket	(in	Seat Miles	Miles	Train Miles	
NEC:	Re	evenue	Costs		Costs	Fixed Cost	E	xpense	Ea	arnings	ŀ	Revenue	Thousands)	(in Millions)	(in Millions)	(in Millions) F	requencies
Acela.	\$	415.4	\$ 8	7.1 \$	169.2	\$ 66.8	\$	323.1	\$	92.2	\$	412.4	2,420.1	741.5	474.8	2.4	6,222.
Regional		657.6		7.2	245.8	137.8		550.9		106.7	-	641.3	7,318.4	2,038.2	1,306.7	4.3	11,200.
NEC Special Trains & Adjustments		6.2		0.4	2.5	9.0		11.9		(5.6)		1.8	0.0	5.0	0.0	0.0	361.
NEC	\$	1,079.2	\$ 25	4.7 \$	417.5	\$ 213.6	\$	885.9	\$	193.3	\$	1,055.6	9,738.5	2,784.7	1,781.6	6.8	17,783.
State Supported:																	
Ethan Allen Express	\$	6.1	\$	4.0 \$	1.9	\$ 1.1	\$	7.0	\$	(0.9)	\$	2.1	71.1	34.6	6.4	0.1	325.
Vermonter		7.9		4.9	3.1	2.0		10.0		(2.1)		2.7	85.6	41.0	9.1	0.1	218.
Maple Leaf		32.3	1	8.8	11.7	5.0		35.5		(3.2)		16.3	361.8	200.4	69.9	0.6	1,276.
The Downeaster		15.3		8.6	5.2	3.4		17.2		(1.9)		8.6	425.2	120.3	36.4	0.4	2,985.
Berkshire Flyer		0.1		0.0	0.1	0.1		0.2		(0.1)		0.0	0.7	0.6	0.0	0.0	25.
New Haven - Springfield		18.6		1.4	13.7	5.5		30.6		(12.0)		6.9	351.0	73.9	19.9	0.4	4,701.
Keystone Service Empire Service		29.5 53.9		3.7 3.0	51.5 33.0	17.7 14.7		82.9 70.8		(53.4) (16.9)		21.6 64.6	912.1 1,015.9	248.7 269.8	57.9 164.7	0.7 0.9	4,232. 4,375.
Great River Service		0.1		0.0	0.0	0.0		0.1		0.0		04.0	0.0	0.0	0.0	0.9	4,373.
Chicago-St.Louis		21.9		7.1	14.8	4.3		36.1		(14.2)		14.9	422.6	185.8	84.9	0.7	1,982.
Hiawathas		16.1		1.6	11.0	2.7		25.3		(9.2)		12.7	514.2	84.7	41.4	0.3	4,064.
Wolverines		34.8		3.8	19.0	5.6		38.4		(3.5)		17.6	347.5	148.9	76.2	0.5	1,719.
Illini		10.4		0.2	7.8	2.5		20.5		(10.1)		6.5	220.1	132.8	36.1	0.3	1,058.
ILLINOIS Zephyr		6.5		7.4	5.5	1.7		14.6		(8.1)		3.2	92.2	39.0	15.2	0.3	1,063.
Heartland Flyer		5.8		3.1	2.8	1.6		7.5		(1.7)		1.7	60.7	23.4	10.9	0.1	606.
Pacific Surfliner		91.2	5	4.9	31.6	18.7		105.2		(14.1)		34.6	1,177.0	383.0	86.7	0.8	7,101.
Cascades		45.5		5.3	14.8	9.6		49.6		(4.1)		23.6	519.8	124.9	79.4	0.7	2,668.
Capitols		49.6		0.5	15.4	9.8		55.7		(6.1)		17.9	744.8	223.2	56.1	0.8	7,073.0
San Joaquins		73.4		9.7	21.9	12.3		84.0		(10.5)		22.8	704.0	421.0	102.9	1.1	3,638.
Adirondack Blue Water		4.9 13.9		3.8 5.8	0.1 7.2	0.7 1.8		4.6 14.9		0.3 (0.9)		1.0 5.2	16.7 136.4	8.4	2.9 26.3	0.0 0.2	107.8 585.0
Washington-Roanoke		12.4		5.8 8.1	5.6	2.7		16.4		(4.0)		10.4	263.4	64.6 107.3	36.1	0.2	494.
Washington - Newport News		12.7		9.0	7.2	2.8		18.9		(6.3)		11.3	285.1	91.3	33.7	0.2	445.9
Washington - Norfolk		17.2		1.6	9.4	4.8		25.9		(8.7)		14.7	384.4	183.1	50.6	0.4	689.8
Washington - Richmond		5.5		3.2	2.5	1.1		6.8		(1.4)		2.8	108.6	33.9	9.1	0.1	121.8
Hoosier State		0.9		0.0	0.0	0.0		0.0		0.9		-	0.0	0.0	0.0	0.0	0.0
Kansas City-St.Louis		14.8		7.5	5.1	1.6		14.3		0.5		4.5	123.2	77.0	23.0	0.3	784.
Pennsylvanian		13.8		7.3	7.0	3.4		17.7		(3.9)		9.5	160.8	64.4	34.5	0.2	482.
Gulf Coast Limited		0.4		0.6	0.5	5.3		6.4		(5.9)		0.4	0.0	0.5	0.0	0.0	172.
Pere Marquette		6.7		3.1	3.0	1.0		7.2		(0.5)		2.8	70.6	16.5	10.7	0.1	598.
Carolinian		17.1		1.3	5.2	2.7		19.2		(2.1)		13.6	261.6	100.7	58.5	0.3	411.
Piedmont		8.4		5.3	1.7	1.6		9.6		(1.2)		4.6	236.3	58.1	27.1	0.3	1,853.0
Non Nec Special Trains & Adjustments State Supported	\$	0.5 <b>648.2</b>		1.6 <b>7.3 \$</b>	4.0 <b>323.5</b>	5.7 <b>\$ 153.6</b>	ć	11.4 <b>864.4</b>	\$	(10.9) (216.2)	Ś	0.4 <b>359.4</b>	0.1 <b>10,073.4</b>	5.5 <b>3,567.2</b>	0.0 <b>1,266.7</b>	0.1 <b>11.4</b>	782.0 <b>56,640.8</b>
State Supported	Ţ	040.2	<b>y 3</b> 0	,. <b>,</b> ,	323.3	, 133.0	Ţ	004.4	7	(210.2)	Ţ	333.4	10,073.4	3,307.2	1,200.7	11.4	30,040.0
Long Distance:																	
Silver Star	\$	33.7		9.8 \$			\$	77.5	\$	(43.8)	\$	32.5	295.3	215.8	127.9	0.9	603.
Cardinal		7.4		2.4	5.7	5.2		23.2		(15.8)		7.1	69.3	46.6	26.8	0.3	254.
Silver Meteor		33.7		9.7	22.8	10.3		62.9		(29.1)		33.3	233.5	212.3	125.6	0.8	570.
Empire Builder		46.2		0.6 6.8	17.9	16.3 8.0		94.8		(48.6)		44.8 14.9	280.3 107.8	404.0	199.0	1.4	1,088.
Capitol Limited California Zephyr		14.6 47.9		3.1	11.3 23.6	22.5		36.1 109.1		(21.4) (61.3)		45.7	275.5	72.3 325.2	45.7 182.2	0.5 1.4	584. 664.
Southwest Chief		35.8		6.4	29.5	16.1		103.1		(66.2)		34.9	211.3	304.3	186.0	1.3	595.
City of New Orleans		17.1		1.1	11.0	7.0		39.2		(22.1)		16.5	193.6	150.3	80.0	0.6	600.
Texas Eagle		22.0		1.4	13.9	7.7		53.0		(31.0)		20.9	244.0	150.6	116.2	0.8	603.
Sunset Limited		10.4		6.4	12.1	8.4		46.9		(36.5)		9.5	67.1	116.0	51.0	0.5	258.
Coast Starlight		36.4	4	3.3	19.1	13.1		75.4		(39.1)		34.5	279.2	187.0	121.7	0.8	592.
Lake Shore Limited		29.8	3	0.3	22.5	10.4		63.2		(33.4)		29.5	287.6	199.9	119.7	0.7	1,133.
Palmetto		23.3		6.4	12.9	6.5		35.9		(12.5)		22.3	261.4	140.3	67.8	0.5	608.
Crescent		31.1		9.6	25.7	10.8		66.0		(34.9)		30.3	228.1	201.3	96.9	0.8	606.
Auto Train		105.4		5.5	30.7	11.7		88.0		17.4		107.9	243.0	309.0	134.0	0.5	592.
Lana Distance Adict 1		0.0		0.1 <b>2.9 \$</b>	1.8 <b>287.0</b>	1.4	ċ	3.2 <b>976.4</b>	ċ	(3.2)	4	N/A	N/A	N/A	N/A	N/A	N/.
Long Distance Adjustments	ċ			. 7	28/.U	\$ 166.6	2	2/0.4	\$	(481.7)	\$	484.5	3,277.0	3,034.8	1,680.5	11.7	9,350.0
Long Distance Adjustments Long Distance	\$	494.8	, J2	J Y						` '							
Long Distance Ancillary	\$	339.5	5	5.9	184.8	83.0		323.7		15.8							
Long Distance	\$		5														

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level Adjusted Operating Earnings will replace the previously reported "Fully Allocated Contribution/(Loss)" which was based on Net Income/(Loss)

Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Operating Revenue is defined as GAAP revenue excluding: 1) non-cash revenue items (state capital payment amortization); and (2) GAAP income statement items reported with capital results (project related revenue).

Gross Ticket Revenue is defined as unadjusted revenues from ticket purchases.

Special Trains & Adjustments ("NEC Special Trains & Adjustments", "Non NEC Special Trains & Adjustments", and "Long Distance Adjustments" include non-train revenue & expenses allocated across the National Train Service, these typically include items that cannot be allocated to a specific route but affect all routes in the National Train Service.

Due to the individual PRIIA Sec. 209 contract requirements, the State Supported route view will not match invoices to the states or agencies.

Note: CSI route scores reflect a 12 month rolling average

