

Monthly Performance Report

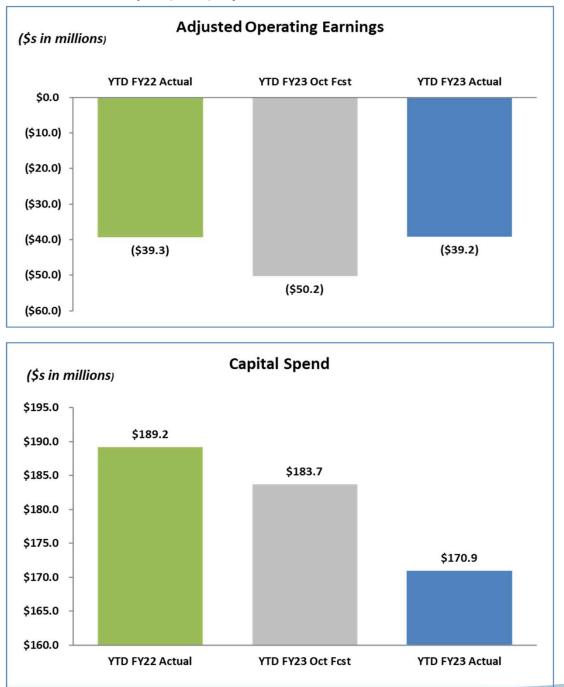
YTD October FY 2023

November 30, 2022

Financial Summary

Operating: Adjusted Operating Earnings of (**\$39.2MM**) through October FY23 are \$11.0MM favorable vs October Forecast and \$0.1MM favorable vs prior year. Total revenue is \$4.2MM favorable (driven by higher ticket revenue) and total expenses are \$6.8MM favorable vs October Forecast driven by lower Employee Benefits, Wages & Overtime, Train Operations and Fuel, Power & Utilities.

Capital: Capital spend of **\$170.9MM** for Oct FY23 is (\$12.9MM) vs October Forecast and a decrease of (\$18.2MM) vs prior year. Lower spend vs October Forecast is mainly driven by Intercity Trainsets and Gateway capital projects.





Operating Results

	FY 2023 vs Prior Year				FY 2023 vs Fcst_Oct					
	Prior Year	Actual	Y/Y Growth		Oct Fcst	Actual	Fav/(Unfav) vs Oo		s Oct Fcst	
(\$s in Millions)	YTD Oct FY22	YTD Oct FY23	:	\$	%	YTD Oct FY23	YTD Oct FY23		\$	%
Ticket Revenue (Adjusted)	\$ 136.3	\$ 191.0	Ś	54.8	40.2%	\$ 183.0	\$ 191.0	Ś	8.0	4.4%
Food & Beverage	3.3	5.1	7	1.8	56.7%	4.8	5.1	Ŧ	0.3	6.6%
State Supported Train Revenue	31.0	28.0		(3.1)	(9.8%)	27.8	28.0		0.2	0.7%
Subtotal Passenger Related Revenue	170.5	224.1		53.6	31.4%	215.6	224.1		8.5	3.9%
Other Core Revenue	26.2	25.7		(0.4)	(1.7%)	26.7	25.7		(1.0)	(3.6%)
Ancillary Revenue	25.5	31.5		6.0	23.4%	34.8	31.5		(3.3)	(9.6%)
Total Revenue	222.2	281.3		59.1	26.6%	277.1	281.3		4.2	1.5%
Salaries	30.6	39.9		9.4	30.6%	37.6	39.9		(2.3)	(6.2%)
Wages & Overtime	89.0	101.4		12.4	13.9%	102.7	101.4		1.3	1.3%
Employee Benefits	42.6	48.7		6.1	14.4%	52.4	48.7		3.7	7.1%
Employee Related	2.4	5.3		2.9	121.6%	3.7	5.3		(1.6)	(41.6%)
Salaries, Wages & Benefits	164.5	195.3		30.8	18.7%	196.5	195.3		1.2	0.6%
Train Operations	23.2	24.3		1.1	4.9%	26.7	24.3		2.3	8.8%
Fuel, Power & Utilities	22.3	29.5		7.2	32.1%	33.0	29.5		3.4	10.5%
Materials	11.3	15.1		3.8	33.1%	16.0	15.1		0.9	5.4%
Facility, Communication & Office	15.0	17.3		2.3	15.2%	18.7	17.3		1.4	7.3%
Advertising and Sales	6.0	9.9		3.9	65.0%	9.5	9.9		(0.4)	(4.4%)
Casualty and Other Claims	4.6	5.7		1.1	22.8%	1.6	5.7		(4.1)	(262.3%)
Professional Fees & Data Processing	12.7	20.3		7.5	59.1%	22.0	20.3		1.7	7.8%
All Other Expense	15.6	22.6		7.0	45.3%	20.5	22.6		(2.1)	(10.5%)
Transfer to Capital & Ancillary	(13.9)	(19.6)		(5.7)	(40.8%)	(17.0)	(19.6)		2.6	15.2%
Total Expense	261.5	320.5		59.0	22.6%	327.3	320.5		6.8	2.1%
Adjusted Operating Earnings	\$ (39.3)	\$ (39.2)	\$	0.1	0.3%	\$ (50.2)	\$ (39.2)	\$	11.0	21.9%
OPEB's and Pension	2.7	2.6		(0.1)	(4.4%)	2.9	2.6		(0.4)	(13.0%)
Project Related Revenue & Expense	(11.3)	(23.2)		(11.9)	(105.1%)	(5.5)	(23.2)		(17.8)	(325.6%)
Depreciation	(74.7)	(73.3)		1.4	1.9%	(76.3)	(73.3)		3.0	3.9%
Office of Inspector General	(1.9)	(2.1)		(0.1)	(6.3%)	(2.3)	(2.1)		0.3	10.9%
State Capital Payment Amortization	11.6	12.1		0.5	4.4%	11.8	12.1		0.3	2.7%
Non-Operating Inc/(Exp)	(2.3)	2.1		4.4	190.3%	(3.4)	2.1		5.5	162.0%
Net Income/(Loss)	\$ (115.3)	\$ (121.0)	\$	(5.7)	(4.9%)	\$ (122.9)	\$ (121.0)	\$	1.9	1.6%

Revenues: Total revenue of **\$281.3MM** for October FY23 is \$4.2MM favorable vs October Forecast and an increase of \$59.1MM vs prior year. YOY variance is mainly driven by higher passenger related revenue due to recovery from the COVID-19 pandemic.

Expenses: Total expenses of **\$320.5MM** for October FY23 are \$6.8MM favorable vs October Forecast. The increase of \$59.0MM vs prior year is mainly driven by higher Salaries, Wages & Benefits, Professional Fees & Data Processing, and Fuel, Power & Utilities.

Note: Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results, Net Income/(Loss) will continue to be reported for reference. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level results (reported on page 8) reflect the change to Adjusted Operating Earnings, in line with consolidated financials.

Note: Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Capital Results

		FY 2023 vs Prior Y	ear		FY 2023 vs Fcst_Oct					
(\$s in Millions)	Actual	Actual Y/Y Growth		Oct Fcst	Actual	Over/(Under) vs Oct Fcst				
	YTD Oct FY22	YTD Oct FY23	\$	%	YTD Oct FY23	YTD Oct FY23	\$	%		
Infrastructure Services	\$ 43.1	75.0	\$ 31.9	74.1%	\$ 69.4	\$ 75.0	\$ 5.6	8.0%		
Mechanical	19.4	26.8	7.4	38.0%	24.6	26.8	2.1	8.5%		
Other Operations	0.8	0.8	(0.0)	(3.0%)	1.0	0.8	(0.2)	(19.7%)		
Total Operations	63.2	102.5	39.3	62.1%	95.0	102.5	7.5	7.9%		
Digital Technology & Innovation	7.4	20.6	13.1	177.4%	16.0	20.6	4.5	28.1%		
Commerical & Marketing	-	-	-	N/A	0.1	-	(0.1)	(100.0%)		
ADA	6.5	10.9	4.4	67.6%	13.0	10.9	(2.1)	(16.3%)		
Real Estate, Stations & Facilities	5.9	9.9	4.0	67.6%	9.5	9.9	0.4	4.5%		
APD & Emergency Management	0.6	0.4	(0.2)	(25.7%)	-	0.4	0.4	N/A		
Safety	0.8	4.9	4.0	489.8%	5.1	4.9	(0.3)	(4.9%)		
Enviromental	0.8	(0.9)	(1.7)	(207.8%)	0.4	(0.9)	(1.3)	(305.8%)		
Procurement	(0.1)	0.1	0.1	259.2%	0.2	0.1	(0.2)	(65.1%)		
New Acela	9.8	8.9	(0.9)	(9.5%)	12.1	8.9	(3.3)	(27.1%)		
Gateway	0.7	(0.0)	(0.8)	(106.5%)	6.9	(0.0)	(7.0)	(100.7%)		
Planning & Strategy	3.3	4.1	0.7	22.1%	3.9	4.1	0.1	3.4%		
B&P Tunnel	1.9	3.9	2.0	105.8%	4.6	3.9	(0.7)	(14.4%)		
Intercity Trainsets	88.2	5.7	(82.4)	(93.5%)	16.6	5.7	(10.9)	(65.5%)		
Other, OVHD Adjustment	0.0	0.0	0.0	39.4%	0.1	0.0	(0.0)	(49.1%)		
Total Capital Spend	\$ 189.2	\$ 170.9	\$ (18.2)	(9.6%)	\$ 183.7	\$ 170.9	\$ (12.9)	(7.0%)		

FY23 vs. October Forecast: YTD FY23 capital spend of \$170.9MM is (\$12.9MM) or 7.0% lower vs October Forecast driven by lower spend for the Intercity Trainsets (payment timing), and Gateway projects.

FY23 vs. Prior Year: YTD FY23 capital spend is (\$18.2MM) or (9.6%) lower than prior year primarily driven by the following: Capital Renewal spend is higher \$31.9MM due to increase in track replacement and improvement programs as well as equipment purchases; Mechanical spend is higher due to an increase in Locomotive acquisition spend; and Intercity Trainsets is lower based on the timing of milestone payments for trainset acquisitions.



Key Performance Indicators

	Prior Year	Plan	Actual	Fav/(Unfav) vs	Plan	Y/Y Growth		
	YTD Oct FY22	YTD Oct FY23	YTD Oct FY23	#	%	#	%	
Key Performance Indicators								
Ridership (in thousands):								
Northeast Corridor	774	1,010	1,032	22	2%	257	33%	
State Supported	794	1,101	1,016	(85)	(8%)	221	28%	
Long Distance	277	283	328	45	16%	51	18%	
Total Ridership	1,846	2,394	2,375	(19)	(1%)	529	29%	
RASM (in cents)	19.9 c	21.0 c	24.7 c	3.7 c	17%	4.7 c	24%	
CASM (in cents)	23.8 c	25.1 c	27.6 c	(2.5) c	(10%)	(3.8) c	(16%)	
Cost Recovery Ratio (NTS)	83.7%	83.8%	89.4%	5.6 pp		5.6 pp		
Customer Satisfaction Index (CSI)	80.9	81.9	79.6	(2.3)	(2.8%)	(1.3)	(1.6%)	
<u>Other Indicators (in millions)</u>								
Seat Miles	881.8	1,008.5	922.0	(86.5)	(9%)	40	5%	
Passenger Miles	389.8	469.5	483.7	14.2	3%	94	24%	
Train Miles	3.0	3.1	3.1	(0.1)	(3%)	0.1	4%	



Ridership: Ridership of **2.4MM** for FY23 is marginally below Plan due to lower state supported ridership, and **0.5MM** higher vs prior year driven by higher ridership across all service lines due to the recovery from the COVID-19 pandemic.

Note: Key Performance Indicators and Other Indicators are representative of National Train Service (NTS) (NEC, State Supported, and Long Distance) results <u>RASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating revenue divided by seat miles. <u>CASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating expenses divided by seat miles. <u>Cost Recovery Ratio</u> is defined as NTS (NEC, state supported, long distance) operating revenue divided by operating expenses



Sources and Uses Account (Level 1)

YTD Oct FY23	<u>Northeast</u> <u>Corridor</u> <u>Account</u>	<u>National</u> Network Account	<u>Total</u>
Financial Sources			
Operating Sources (A)	154,370	126,931	281,301
Capital Sources	56,818	50,612	107,430
Federal Grants to Amtrak	871,855	1,463,902	2,335,756
Total Operating and Capital Sources	1,083,043	1,641,444	2,724,487
Financial Uses (Operating):			
Operating Uses (B)	131,607	188,885	320,492
Operating Surplus/Deficit (A-B) (Operating Sources - Operating Uses)	22,763	(61,954)	(39,191)
Financial Uses (Debt Service Payments): Debt Service Payments	-	_	-
Available for Capital Uses (Operating Surplus/Deficit - Debt Service Payments + Capital Sources + Federal Grants to Amtrak)	951,435	1,452,560	2,403,995
Financial Uses (Capital):			
Capital Expenditures	86,225	84,715	170,940
Legacy Debt and RRIF Repayments	132	7	138
Remaining Carryover Balance	\$ 865,079	\$ 1,367,838	\$ 2,232,916
Transfers	-	-	-

Federal funding includes ECRA and ARPA Funding

FY23 net change in cash flows is \$2.23MM for Consolidated Amtrak, \$0.87MM for NEC and \$1.37MM for National Network.



Route Level Results YTD October FY23

						Adjusted							
(\$s in Millions)	Operating Revenue	Frequency Variable Costs	Route Variable Costs	System/Fixed Cost	Operating Expense	Operating Earnings		ross Ticket Revenue	Ridership (in Thousands)	Seat Miles (in Millions)	Passenger Miles (in Millions)	Train Miles (in Millions)	Frequencies
NEC:	nevenue		00000		expense	201100		ine venue	(in mousulas)	(In thintens)	(in this only)	(in this of b)	riequentites
Acela.	\$ 43.	3 \$ 8.3	\$ 15.0	\$ 5.8	\$ 29.2	\$ 14.1	\$	43.3	250.5	70.8	48.8	0.2	604.0
Regional	68.	5 16.1	24.4	13.0	53.5	15.0		67.4	781.0	203.2	139.5	0.5	1,138.3
NEC Special Trains & Adjustments	0.		0.2	0.9	1.1	(0.7)		0.4	0.0	1.1		0.0	40.0
NEC	\$ 112.	2 \$ 24.5	\$ 39.7	\$ 19.7	\$ 83.8	\$ 28.4	\$	111.0	1,031.5	275.1	188.3	0.7	1,782.3
State Supported:													
Ethan Allen Express	\$ 0.	5 \$ 0.3	\$ 0.2	\$ 0.1	\$ 0.6	\$ (0.0)	\$	0.2	7.8	3.6	0.7	0.0	33.8
Vermonter	0.	9 0.4	0.3	0.2	0.9	(0.0)		0.3	9.6	4.5	1.0	0.0	24.9
Maple Leaf	3.		1.2	0.4	3.4	(0.0)		1.6	36.3	21.4		0.1	131.9
The Downeaster	2.		0.5	0.3	1.8	0.4		1.3	47.8	13.3		0.0	306.0
Berkshire Flyer	(0.		(0.0)	0.0	0.0	(0.0)		-	0.0	0.0		0.0	0.0
New Haven - Springfield	2.		1.4	0.6	3.0 7.5	(0.9)		0.7	36.2 92.3	7.8		0.0	504.7 431.7
Keystone Service Empire Service	3. 5.		4.6 2.7	1.6 1.1	6.0	(4.1) (1.0)		2.1 6.7	92.5	25.4 24.7		0.1	382.4
Great River Service	-	0.0	0.0	0.0	0.0	(0.1)		-	0.0	0.0		0.0	0.0
Chicago-St.Louis	3.		1.3	0.4	3.0	0.0		1.3	39.9	15.5		0.1	154.0
Hiawathas	2.		1.2	0.2	2.7	(0.5)		1.4	54.3	9.9		0.0	423.0
Wolverines	3.		1.5	0.4	3.2	(0.2)		1.6	29.9	10.5		0.0	135.0
Illini	1.		0.4	0.1	1.2	0.0		0.6	19.3	7.9		0.0	62.0
ILLINOIS Zephyr	1.	5 0.7	0.5	0.2	1.5	0.0		0.4	11.4	4.8	1.9	0.0	120.0
Heartland Flyer	0.	7 0.4	0.3	0.1	0.8	(0.1)		0.2	6.2	2.2	1.2	0.0	62.0
Pacific Surfliner	8.		2.3	1.6	9.3	(0.3)		3.1	110.3	33.7		0.1	689.0
Cascades	3.		0.9	1.0	4.2	(0.5)		1.9	42.1	9.7		0.1	248.0
Capitols	4.		1.5	1.0	5.5	(1.0)		1.8	78.5	22.0		0.1	712.0
San Joaquins	7.		2.4	1.2	8.6	(0.9)		2.3	72.5	44.3		0.1	371.0
Adirondack Blue Water	0.		(0.1) 0.6	0.0 0.2	0.1 1.4	(0.1) (0.1)		- 0.6	0.0 15.0	0.0 6.9		0.0 0.0	0.0 61.0
Washington-Roanoke	1.		0.5	0.2	1.4	(0.1)		0.8	28.9	11.6		0.0	48.1
Washington - Newport News	1.		0.5	0.3	1.5	(0.1)		1.1	28.2	9.2		0.0	43.5
Washington - Norfolk	1.		0.9	0.4	2.5	(0.7)		1.4	37.1	20.0		0.0	70.5
Washington - Richmond	0.	5 0.3	0.3	0.1	0.7	(0.1)		0.3	10.4	3.7		0.0	12.1
Hoosier State	-	-	-	-	-	-		-	0.0	0.0	0.0	0.0	0.0
Kansas City-St.Louis	1.	0.6	0.5	0.2	1.3	(0.3)		0.5	14.9	7.6	2.5	0.0	77.0
Pennsylvanian	1.	4 0.8	0.6	0.3	1.8	(0.4)		1.0	17.4	6.5		0.0	49.2
Gulf Coast Limited	0.		(0.0)	0.0	0.0	(0.0)		· · ·	0.0	0.0		0.0	0.0
Pere Marquette	0.		0.3	0.1	0.6	(0.0)		0.3	7.7	1.7		0.0	62.0
Carolinian	1.		0.5	0.2	1.8	(0.2)		1.3	27.4	10.2		0.0	42.0 176.0
Piedmont Non Nec Special Trains & Adjustments	0.		0.2 0.4	0.1 0.9	0.9 1.6	(0.0) 0.7		0.6 2.3	28.1 0.0	6.8 0.6		0.0 0.0	92.0
State Supported		B \$ 37.0					\$	37.8	1,015.5	346.1		1.2	5,524.8
Long Distance: Silver Star	Ś 2.	ə \$ 4.2	\$ 2.6	\$ 1.0	\$ 7.8	\$ (4.9)	\$	2.8	26.0	22.8	11.2	0.1	59.0
Cardinal	, 2. 0.		5 2.0 0.2	5 1.0 0.5	, 7.8 1.9	5 (4.9) (1.2)	ç	0.7	8.0	4.4		0.0	26.0
Silver Meteor	1.		1.3	0.5	3.5	(2.0)		1.5	11.5	10.7		0.0	33.0
Empire Builder	5.		1.4	1.4	9.2	(4.1)		4.9	29.0	41.2		0.2	122.0
Capitol Limited	1.		1.1	0.8	3.6	(1.8)		1.9	14.4	10.3		0.0	60.0
California Zephyr	4.	5 6.2	2.1	1.7	10.0	(5.5)		4.3	25.7	29.1	18.5	0.2	62.0
Southwest Chief	3.	5 5.4	2.5	1.3	9.2	(5.6)		3.5	21.3	25.9	18.4	0.1	62.0
City of New Orleans	1.4		1.0	0.6	3.7	(2.2)		1.4	18.6	14.5	7.0	0.1	58.0
Texas Eagle	2.		1.3	0.7	5.4	(3.1)		2.1	25.8	15.9		0.1	62.0
Sunset Limited	1.		1.0	0.6	4.4	(3.4)		1.0	6.8	13.3		0.1	26.0
Coast Starlight	3.		2.0	1.2	8.1	(4.2)		3.8	33.9	24.2		0.1	62.0
Lake Shore Limited	3.		2.0	1.0	6.0	(2.7)		3.2	34.6	23.1		0.1	123.0
Palmetto Crescent	2.		1.2 2.6	0.6 1.0	3.3 6.5	(0.9) (3.4)		2.2 3.1	26.5 23.3	15.0 20.4		0.0 0.1	62.0 62.0
Auto Train	3. 9.		2.6	1.0	6.5 8.7	(3.4)		3.1 10.1	23.3	20.4		0.1	62.0
Long Distance Adjustments	9.		0.2	0.1	0.3	(0.3)		10.1 N/A	22.4 N/A	50.1 N/A		0.1 N/A	0.0 N/A
Long Distance		4 \$ 52.0				\$ (44.3)	\$	46.6	327.9	300.7		1.2	939.0
Ancillary Infrastructure	31. 22.		17.7 22.3	8.3 6.1	31.8 34.2	(0.6) (11.5)							
Amtrak	\$ 281.	3 \$ 125.1	\$ 133.8	\$ 61.7	\$ 320.5	\$ (39.2)	\$	195.4	2,374.9	922.0	483.7	3.1	8,246.0

Note: Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level Adjusted Operating Earnings will replace the previously reported "Fully Allocated Contribution/(Loss)" which was based on Net Income/(Loss)

Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Operating Revenue is defined as GAAP revenue excluding: 1) non-cash revenue items (state capital payment amortization); and (2) GAAP income statement items reported with capital results (project related revenue).

Gross Ticket Revenue is defined as unadjusted revenues from ticket purchases.

Special Trains & Adjustments ("NEC Special Trains & Adjustments", "Non NEC Special Trains & Adjustments", and "Long Distance Adjustments" include non-train revenue & expenses allocated across the National Train Service, these typically include items that cannot be allocated to a specific route but affect all routes in the National Train Service.

Due to the individual PRIIA Sec. 209 contract requirements, the State Supported route view will not match invoices to the states or agencies.

Note: CSI route scores reflect a 12 month rolling average

