

# Monthly Performance Report

December FY 2020

January 29, 2020

## **Financial Summary**

**Operating:** Adjusted Operating Earnings of **\$66.4M** for Q1 FY 2020 are \$19.5M favorable to Plan and an increase of \$44.3M over the prior year. For Plan, there is favorability for both total revenue (primarily driven by adjusted ticket revenue) and total expenses (primarily driven by fuel, power, and utilities).

**Capital:** Core capital spend of **\$279.3M** for Q1 FY 2020 is \$93.8M underspent vs Plan and a decrease of \$8.2M compared to Q1 FY 2019. The underspend vs. Plan is primarily driven by delays and timing for Infrastructure and Stations.





# **Operating Results**

		FY 2020 vs Prior	Year				FY 2020 vs Pla	an		
	Actual	Actual		Y/Y Gro	wth	Plan	Actual		Fav/(Unfav)	vs Plan
(\$s in Millions)	Q1 FY 2019	Q1 FY 2020		\$	%	Q1 FY 2020	Q1 FY 2020		\$	%
Ticket Revenue (Adjusted)	\$ 598.4	\$ 628.4	\$	30.0	5.0%	\$ 618.3	\$ 628.4	\$	10.0	1.6%
Food & Beverage	37.7	36.1		(1.6)	(4.3%)	37.1	36.1		(0.9)	(2.5%)
State Supported Train Revenue	44.1	52.7		8.6	19.6%	 55.6	52.7		(2.9)	(5.2%)
Subtotal Passenger Related Revenue	680.2	717.2		37.0	5.4%	711.0	717.2		6.2	0.9%
Other Core Revenue	74.0	77.2		3.2	4.3%	76.7	77.2		0.5	0.7%
Ancillary Revenue	84.3	86.8		2.5	3.0%	89.7	86.8		(2.9)	(3.3%)
Total Revenue	838.5	881.2		42.7	5.1%	 877.4	881.2		3.8	0.4%
Salaries, Wages & Benefits	518.8	519.3		0.5	0.1%	527.1	519.3		7.8	1.5%
Train Operations	75.2	77.1		1.9	2.5%	77.6	77.1		0.5	0.7%
Fuel, Power & Utilities	66.9	57.2		(9.7)	(14.5%)	67.4	57.2		10.2	15.1%
Materials	36.5	37.3		0.7	1.9%	40.3	37.3		3.0	7.5%
Facility, Communication & Office	40.9	41.0		0.0	0.1%	42.5	41.0		1.6	3.7%
Advertising and Sales	22.5	24.8		2.3	10.4%	24.5	24.8		(0.4)	(1.5%)
Casualty and Other Claims	19.2	17.7		(1.5)	(7.9%)	17.7	17.7		0.0	0.1%
Professional Fees & Data Processing	51.3	51.8		0.5	1.0%	58.6	51.8		6.8	11.6%
All Other Expense	31.5	30.9		(0.5)	(1.7%)	23.4	30.9		(7.5)	(32.2%)
Transfer to Capital & Ancillary	(46.4)	(42.3)		4.2	9.0%	(48.5)	(42.3)		(6.2)	(12.8%)
Total Expense	816.4	814.9		(1.6)	(0.2%)	 830.6	814.9	. <u> </u>	15.8	1.9%
Adjusted Operating Earnings	\$ 22.1	\$ 66.4	\$	44.3	200.9%	\$ 46.8	\$ 66.4	\$	19.5	41.7%
OPEB's and Pension	15.5	8.8		(6.7)	(43.4%)	10.6	8.8		(1.9)	(17.7%)
Project Related Revenue & Expense	(28.8)	(25.5)		3.4	11.7%	(40.6)	(25.5)		15.2	37.3%
Superstorm Sandy Insurance Proceeds	4.5	-		(4.5)	(100.0%)	-	-		-	N/A
Depreciation	(210.6)	(224.9)		(14.4)	(6.8%)	(215.6)	(224.9)		(9.3)	(4.3%)
Office of Inspector General	(4.8)	(5.8)		(1.0)	(19.7%)	(5.5)	(5.8)		(0.3)	(4.8%)
State Capital Payment Amortization	29.7	32.5		2.7	9.2%	30.5	32.5		2.0	6.5%
Non-Operating Inc/(Exp)	(2.2)	38.7		40.9	N/A	0.9	38.7		37.8	N/A
Net Income/(Loss)	\$ (174.7)	\$ (109.9)	\$	64.8	37.1%	\$ (172.9)	\$ (109.9)	\$	63.0	36.4%

**Revenues:** Total revenue of **\$717.2M** for Q1 FY 2020 is \$3.8M favorable to the Plan and primarily driven by adjusted ticket revenue. The increase of \$42.7M over the prior year is primarily driven by favorable variances across most of the revenue categories, especially ticket revenue.

**Expenses:** Total expenses of **\$814.9M** for Q1 FY 2020 are favorable \$15.8M to the Plan primarily driven by favorable fuel, power, and utilities expenses. The decrease of \$1.6M from the prior year is primarily driven by decreased expenses for fuel, power, and utilities expenses.

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results, Net Income/(Loss) will continue to be reported for reference. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level results (reported on page 8) reflect the change to Adjusted Operating Earnings, in line with consolidated financials.

Note: Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).



# **Capital Results**

	F	Y 2020 vs Prior Year	•		FY 2020 vs Plan						
	Actual	Actual Y/Y Growth		Plan	Actual	Over/(Under) Plan					
(\$s in Millions)	Q1 FY 2019	Q1 FY 2020	\$	%	Q1 FY 2020	Q1 FY 2020	\$	%			
Infrastructure	130.2	129.2	(1.0)	(0.7%)	149.8	129.2	(20.6)	(13.7%)			
Stations & Real Estate	26.3	16.0	(10.3)	(39.1%)	48.4	16.0	(32.5)	(67.0%)			
Fleet	64.9	69.8	4.9	7.6%	93.1	69.8	(23.3)	(25.1%)			
Technology	27.0	26.1	(0.9)	(3.4%)	33.1	26.1	(7.0)	(21.0%)			
ADA	15.7	20.0	4.3	27.1%	21.5	20.0	(1.5)	(7.0%)			
Support	2.1	3.6	1.5	70.0%	3.4	3.6	0.2	6.8%			
Acela 21	21.3	14.6	(6.7)	(31.6%)	23.7	14.6	(9.2)	(38.7%)			
Subtotal Core Capital	\$ 287.5	\$ 279.3	\$ (8.2)	(2.8%)	\$ 373.1	\$ 279.3	\$ (93.8)	(25.1%)			
Fleet Acquisition	(0.0)	28.8	28.8	N/A	19.7	28.8	9.1	46.0%			
Other 3rd Party Dependent	2.8	5.0	2.2	78.5%	17.2	5.0	(12.2)	(70.8%)			
Acela 21 Milestone Payments	0.8	0.5	(0.3)	(34.7%)	133.8	0.5	(133.3)	(99.6%)			
Gateway	6.0	5.3	(0.7)	(11.0%)	7.7	5.3	(2.4)	(31.5%)			
Total Capital Spend	\$ 297.1	\$ 318.9	\$ 21.9	7.4%	\$ 551.5	\$ 318.9	\$ (232.6)	(42.2%)			

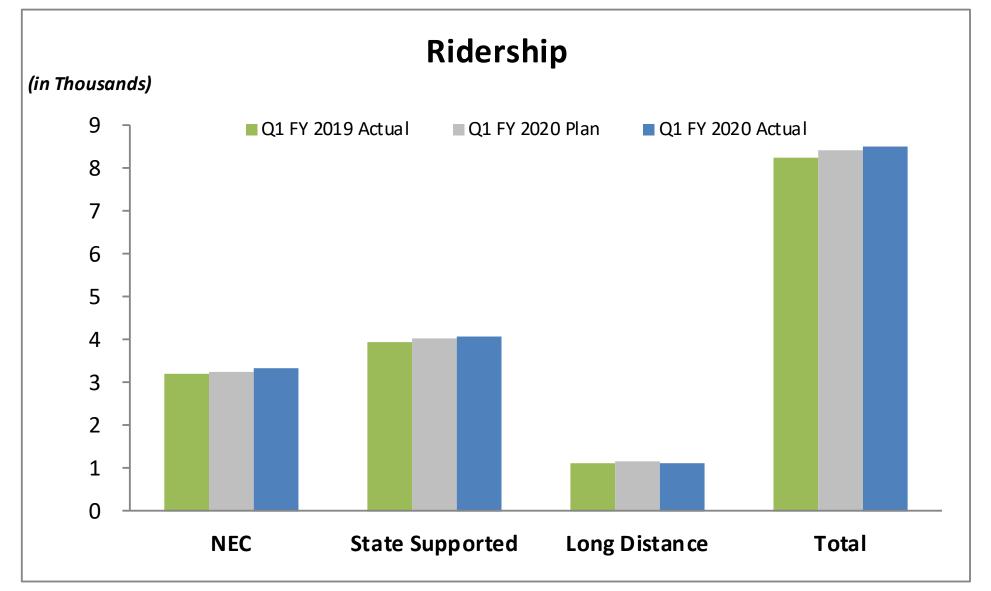
**Q1 FY 2020 vs. Plan**: Q1 FY 2020 Core Capital spend (excluding Fleet acquisition, Gateway, Acela 21 milestone payments and 3rd Party dependent) of \$279.3M is (\$93.8M) or (25.1%) under Plan. Underspend to Plan is primarily driven by delayed Stations and Facilities projects, timing of Fleet refresh and overhaul activities, and Infrastructure delays. Total Capital spend of \$318.9M is (\$232.6M) underspent to Plan primarily due to timing of Acela 21 milestone payments.

**Q1 FY 2020 vs. Prior Year:** Core Capital spend is currently 2.8% lower than prior year due to track and major station improvement delays.



# **Key Performance Indicators**

	Actual	Plan	Actual	Fav/(Unfav)	vs Plan	Y/Y Gro	owth
	Q1 FY 2019	Q1 FY 2020	Q1 FY 2020	#	%	#	%
Key Performance Indicators							
Ridership (in thousands):							
Northeast Corridor	3,197.5	3,228.2	3,325.5	97.3	3.0%	128.0	4.0%
State Supported	3,920.0	4,036.3	4,060.3	23.9	0.6%	140.3	3.6%
Long Distance	1,126.9	1,131.7	1,114.7	(17.1)	(1.5%)	(12.2)	(1.1%)
Total Ridership	8,244.4	8,396.2	8,500.5	104.2	1.2%	256.1	3.1%
RASM (in cents)	21.61	22.10	22.31	0.20	0.9%	0.70	3.2%
CASM (in cents)	20.53	20.52	19.87	0.65	3.2%	(0.66)	(3.2%)
Cost Recovery Ratio (NTS)	105%	108%	112%	N/A	4.6%	N/A	7.0%
Customer Satisfaction Index (CSI)	86.9	87.8	88.1	0.3	0.4%	1.2	1.4%
Other Indicators (in millions)							
Seat Miles	3,209.6	3,288.0	3,287.2	(0.8)	(0.0%)	77.6	2.4%
Passenger Miles	1,655.0	1,686.5	1,646.5	(39.9)	(2.4%)	(8.5)	(0.5%)
Train Miles	9.7	9.8	9.8	(0.1)	(0.7%)	0.1	1.1%



**Ridership:** Ridership of **8.50M** for Q1 FY 2020 is 0.10M above Plan primarily from increased NEC ridership. Ridership is higher than prior year and is driven by increased ridership on most of the service lines.

Note: Key Performance Indicators and Other Indicators are representative of National Train Service (NTS) (NEC, State Supported, and Long Distance) results <u>RASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating revenue divided by seat miles. <u>CASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating expenses divided by seat miles. <u>Cost Recovery Ratio</u> is defined as NTS (NEC, state supported, long distance) operating revenue divided by operating expenses



## **Sources and Uses Account (Level 1)**

Q1 FY 2020	0		
	<u>Northeast</u> <u>Corridor</u> <u>Account</u>	<u>National</u> <u>Network</u> <u>Account</u>	<u>Total</u>
Financial Sources			
Operating Sources (A)	502,656	378,576	881,232
Capital Sources	44,215	32,962	77,177
Federal Grants to Amtrak	12,526	13,431	25,957
Total Operating and Capital Sources	559,398	424,969	984,367
Financial Uses (Operating):			
Operating Uses (B)	318,658	496,207	814,864
Operating Surplus/Deficit (A-B)	183,999	(117,631)	66,368
(Operating Sources - Operating Uses)	,	(//	
Financial Use a (Dah) Comise Decima anda)			
Financial Uses (Debt Service Payments):	<b>F40</b>		F40
Debt Service Payments	519	-	519
Available for Capital Uses (Operating Surplus/Deficit - Debt Service Payments + Capital Sources + Federal Grants to Amtrak)	240,222	(71,238)	168,984
Financial Uses (Capital):			-
Capital Expenditures	156,698	162,233	318,931
Legacy Debt Repayments	82,320	9,016	91,336
Remaining Carryover Balance	\$ 1,204	\$ (242,487)	\$ (241,283)

Q1 FY 2020 Net change in Cash Flows of (\$241.3M) for Consolidated Amtrak, \$1.2M for NEC, and (\$242.5M) for National Network. Amtrak is still waiting for FY 2020 funding to be dispersed.



## **Sources and Uses Account (Level 2)**

"manual model								Q1 FY 20	20						
Bit         Bit <td></td> <td></td> <td>Northeas</td> <td>t Corridor (NEC)</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>National Netw</td> <td>-</td> <td></td> <td></td> <td></td> <td></td>			Northeas	t Corridor (NEC)						National Netw	-				
Norm         Norm <th< td=""><td></td><td></td><td>Infronterent</td><td></td><td>Ancillary - NEC</td><td></td><td></td><td></td><td></td><td>Infraction</td><td>Anci</td><td>llary - National Ne</td><td></td><td></td><td>Creat 1 T</td></th<>			Infronterent		Ancillary - NEC					Infraction	Anci	llary - National Ne			Creat 1 T
"manual model		NEC		Amtrak Services		Commercial	NEC Account Total	State Supported	Long Distance		Amtrak Services		Commercial		Grand Total
The decay (share)         NUM	Financial Sources:														
The decay (share)         NUM	Passenger Related Revenue														
minimage marked biolegand marked biolegand 		368,785	-	-	-	-	368,785	144,703	113,037	-	6	-	-	257,746	626,531
Chronome propertion         Control         Contro         Control <thcontrol< th=""></thcontrol<>	Charter/Special Trains	583	-	-	-	-	583	1,253	-	-	-	-	-	1,253	1,837
PARA         Control         C	Food and Beverage	12,597	-	-	-	-	12,597	6,862	16,677	-	-	-	-	23,539	36,136
APP OF Deam	Contractual Contribution (Operating)														
Generation         100         1         100.0000000000000000000000000000000000		-		-	-	-		52,714	-		-	-	-		
Residual Color         1.0         1.00         1.000							· · · · · · · · · · · · · · · · · · ·								
Answers         Ansswers         Ansswers<															
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Openent general barrers         MAX28         MAX28         MAX8	All Other Revenue (incl. Insurance Revenue, Cobranded		- 0					•							
Contrast Contruits         Control C		389 428	55 565	18 834	20 974	17 856	502 656	210 242	133 577	5 993	15 144	9 963	3 657	378 576	881 232
PMB 32 Caper Symmes         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<    <	Operating Sources Subiotal	000,420	00,000	10,004	20,014	11,000	002,000	210,242	100,011	0,000	10,144	5,500	0,001	010,010	001,202
PMB 32 Caper Symmes         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<         ··<    <	Contractual Contribution (Capital)														
PMM P30 Cogain Symme         1         3         360         1         1         5         5         1         1         5         6         1         1         6         1         1         6         1		-	-	-	-	-	-	14,559	-	-	-	-	-	14,559	14,559
Sub other - Preme		-	25,850	-	-	-	25,850		-	6,286	-	-	-		
Pierconsci Ageind         14.000         ·        ·		-		-	-	-	-	-	-		-	-	-		-
Conv         Conv         C        C        C         C <td>Other State/Local Mutual Benefit</td> <td>3,350</td> <td>955</td> <td>15</td> <td>21</td> <td>5</td> <td>4,345</td> <td>7,585</td> <td>2,373</td> <td>1,538</td> <td>13</td> <td>607</td> <td>1</td> <td>12,117</td> <td>16,462</td>	Other State/Local Mutual Benefit	3,350	955	15	21	5	4,345	7,585	2,373	1,538	13	607	1	12,117	16,462
Control Account         17.278         9.688         15         21         5         44.210         22.144         2.372         7.684         11         0.67         11         32.962         77.177           Pread Grant 5 Animal         -	Financing Proceeds Applied	14,020	-	-	-	-	14,020	-	-	-	-	-	-	-	14,020
Fearth Garcis La Antral:         Fearth Garcis La Antra:         Fearth Garcis La Antral:         Fearth Garcis La Antral:         Fearth Garcis La Antra:         Fearth Garcis L	Other Capital and Special Grants (incl., state/local sources)					-							-		
Prior Scarsybar         9,400         1,590         1,590         1,590         1,590         1,580	Capital Sources Subtotal	17,370	26,804	15	21	5	44,215	22,144	2,373	7,824	13	607	1	32,962	77,177
Prior Scarsybar         9,400         1,590         1,590         1,590         1,590         1,580															
Characterize         Low         Low <thlow< th=""> <th< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td></th<></thlow<>												-			
Openany  <		9,400	1,959	19	46	-	11,424	6,124	5,365	1,332	39	2	-	12,862	24,286
Opport															
Other Advances         Other A															
Federal Carsutts Antrak Subtrach         0.708         2.728         2.90         0         2         1.258         5.569         1.558         1.55															
Total Facular         446.69         446.69         19.679         19.679         77.883         599.390         592.876         141.070         15.200         <						=						-	-		
Image: Loss Closesting).         Image:												-			
Series Law Management       11.01       3.95       6.96       9.10       9.10       9.81       9.10       9.81       9.10       <			00,001		21,001	,000	000,000	200,110	,	.0,110	10,200	10,010	0,000	,000	
Tamportation       00,400       12,380       0.0,40       1,470       35       64,232       64,232       64,232       64,232       64,232       64,232       64,232       64,232       64,232       64,333	Financial Uses (Operating):														
Tamportation       00,400       12,380       0.0,40       1,470       35       64,232       64,232       64,232       64,232       64,232       64,232       64,232       64,232       64,232       64,333	Service Line Management	1.104	35	63	81	1.724	3.007	1,101	581	7	58	36	353	2.135	5.142
Equipment         49.341         3.670         5.680         5.403         4.63         6.6322         6.433         5.560         2.14         3.661         4.52         9         10.229         10.950           Station         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.561         11.58         5.661         11.58         5.661         11.58         5.661         11.58         5.661         11.58         5.661         11.58         2.863         3.868         2.116         2.893         11.53         11.58         12.649         4.643         11.539         11.53         11.58         2.649         11.58         2.863         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649         11.59         2.649 <t< td=""><td>สายการการการการการการการการการการการการการก</td><td></td><td></td><td></td><td></td><td></td><td></td><td>monomonomonomonomonomono</td><td></td><td>3,790</td><td></td><td></td><td></td><td></td><td></td></t<>	สายการการการการการการการการการการการการการก							monomonomonomonomonomono		3,790					
Intracturule       S2.280       S2.800       S1.800       S1.900       S5.600       S1.900       S5.600       S1.900       S5.600       S1.900       S5.600       S1.900       S1.900<														102,229	166,511
National Assets and Corporate Series       555.6       17.944       2.031       4.403       7.33       61.103       41.101       41.103       41.033       27.85       1.61.9       1.01.9       91.522       172.842         Cold Depraing Quees       203.286       66,778       16.762       226,828       3.08       318,689       211.065       238,844       17,532       1.61.9       1.01.9       <		25,298	28,169	81	15,467	839	69,853	5,687	4,026	5,562	163	9,582	172	25,192	95,046
Total Operating Uses         203,28         668,78         16,762         26,623         3,803         318,665         21,005         71,532         15,665         12,011         779         496,207           Operating SurpluzDeficit Operating SurpluzDeficit Operating SurpluzDeficit Operating SurpluzDeficit Operating SurpluzDeficit Operating SurpluzDeficit Operating SurpluzDeficit         166,142         (12,614)         2.072         (5,654)         14,053         133,999         (843)         (105,358)         (11,153)         (12,014)         2.478         (117,631)         (63,38)           Index topes protein Control Mathematics         0 <td>Stations</td> <td>11,588</td> <td>5,992</td> <td>80</td> <td>14</td> <td>408</td> <td>18,083</td> <td>20,967</td> <td>15,946</td> <td>3,317</td> <td>32</td> <td>87</td> <td>84</td> <td>40,432</td> <td>58,515</td>	Stations	11,588	5,992	80	14	408	18,083	20,967	15,946	3,317	32	87	84	40,432	58,515
Operating Surplise/Bif (L)         Image: Legender L	National Assets and Corporate Services	55,516	17,944	2,631	4,496	733	81,321	41,131	41,193	4,643	2,785	1,619	150	91,521	172,842
Operating Sources - Operating Uses)         186,142         (12,614)         2.072         (6,654)         140,05         183,999         (643)         (105,58)         (11,53)         (721)         (2,048)         2,878         (11,763)         66,88           Financial Uses (Debt Service Payments)         519         -         -         -         519         -         -         -         519         -         -         519         -	Total Operating Uses	203,286	68,178	16,762	26,628	3,803	318,658	211,085	238,934	17,532	15,865	12,011	779	496,207	814,864
Comming Galaxies - Comming G	Operating Surplus/Deficit	186 142	(12 614)	2 072	(5.654)	14 053	183 999	(843)	(105 358)	(11 539)	(721)	(2.048)	2 878	(117 631)	66 368
RRF debt repayments       519   <	(Operating Sources - Operating Uses)	100,142	(12,014)	2,012	(0,004)	14,000	100,000	(040)	(100,000)	(11,000)	(121)	(1,0+0)	2,010	(117,001)	
RRF debt repayments       519   <	Financial Uses (Debt Service Payments):														
Other/New financing repayments       · · · · · · · · · · · · · · · · · · ·		519	-	-	-	-	519	-	-	-	-	-	-	-	519
Available for Capital Uses (Capital Sources + Federal Grants to Amtrak + Operating Surplus/Deficit - Debt Service Payments)         212,701         16,919         2,116         (5,574)         14,060         240,222         (7,327)         (2,360)         (659)         (1,433)         2,880         (71,238)           Surplus/Deficit - Debt Service Payments)	Other/New financing repayments	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Capital Sources + Federal Grants to Antrak + Operating         212,701         16,919         2,116         (5,574)         14,060         240,222         27,662         (97,327)         (2,360)         (1,433)         2,880         (71,238)         168,984           Surplus/Deficit - Debt Services Payments )         Image in the image	Total Debt Service Payments	519	-	-	-	-	519	-	-	-	-	-	-	-	519
Capital Sources + Federal Grants to Antrak + Operating         212,701         16,919         2,116         (5,574)         14,060         240,222         27,662         (97,327)         (2,360)         (1,433)         2,880         (71,238)         168,984           Surplus/Deficit - Debt Services Payments )         Image in the image															
Financial Uses (Capital):       Service Line Management       3.89       1.45       6       8       1       549       1.03       1.778       1.77       6       4       0       3.077       8.960       8.960       9.911       1.922       4.319       6.77       6.8       4       0       3.077       8.960       8.960       9.911       1.922       4.319       6.77       6.8       4.9       1       6.428       8.960       8.960       8.960       9.613       1.722       4.319       6.77       6.8       4.9       1       6.428       8.960       8.960       8.961       1.922       4.319       6.77       6.8       4.9       1       6.428       8.960       8.960       9.613       1.323       1.5       9       (9)       2.058       1.188,611       1.323       1.5       9       (9)       2.058       1.323       1.5       9       (9)       2.058       1.323       1.5       9       (9)       2.058       1.323       1.323       1.323       1.326       8.4       1.62,233       3.18,231       1.324       1.324       8.4       1.62,233       3.18,331       3.18,331       3.18,331       3.124       3.124       3.1236       3.143	(Capital Sources + Federal Grants to Amtrak + Operating	212,701	16,919	2,116	(5,574)	14,060	240,222	27,662	(97,327)	(2,360)	(659)	(1,433)	2,880	(71,238)	168,984
Service Line Management       388       145       6       8       1       549       103       178       17       6       4       0       307         Transportation       3,143       (743)       48       82       4       2,534       1,922       4,319       67       68       49       1       6,426       8,960         Equipment       16,499       2,424       2       205       11       19,141       19,211       1,922       4,319       67       68       49       1       6,426       8,960         Infrastructure       345,233       57,36       3       182       149       102,902       63,787       614       4.43       152       2       8,960         Stations       5,764       17       23       (45)       21,648       9,600       9,619       1,323       15       9       (9)       20,556       42,204         Stations       6,274       2,745       2,265       351       2.90       9,925       6,501       6,793       540       2.50       164       59       14,309       24,234         Legacy Debt Repayments       50,588       1,770       -       2,9,961       82,320	Surplus/Deficit - Debt Service Payments )														
Transportation       3,143       (743)       48       82       4       2,534       1,922       4,319       67       68       49       1       6,426       8,960         Equipment       16,499       2,424       2       205       11       19,141       20,329       63,787       614       43       152       2       84,927       104,068         Infrastructure       45,233       57,36       3       182       149       102,902       16,231       7,927       10,655       6       89       9       9       9       20,556       42,204         National Assets and Corporate Services       6,274       2,745       265       351       290       9,925       6,501       6,793       540       250       144       59       42,204         Legacy Debt Repayments       50,588       1,770       -       -       29,961       82,320       3,451       35,768       -       -       -       37       9,016       91,333       12,326       13,217       387       1,236       14,309       24,234         Legacy Debt Repayments       50,588       1,770       -       -       29,961       82,320       3,451       5,528       -	Financial Uses (Capital):														
Equipment       16,499       2,424       2       205       11       19,141       20,329       63,787       614       43       152       2       84,927       104,068         Infrastructure       45,233       57,336       3       182       149       102,902       16,231       7,927       10,655       6       859       31       35,708       138,611         Stations       15,890       5,764       17       23       (45)       21,648       9,600       9,619       1,323       155       9       9 (9)       20,558       42,234         Capital Expenditures       6,274       2,745       265       351       290       9,926       6,601       6,793       5,40       250       14       43,091       42,234         Legacy Debt Repayments       87,428       67,670       340       850       409       156,698       54,687       92,623       13,217       387       1,236       44       162,233       318,931         Legacy Debt Repayments       50,588       1,770       -       -       29,961       82,320       3,451       5,528       -       -       -       -       37       9,016       91,336         Total Cap					8	1									
Infrastructure       45,233       57,366       3       182       149       102,902       16,231       7,927       10,655       6       859       31       35,708       138,611         Stations       15,890       5,764       17       23       (45)       21,648       9,600       9,619       1,323       15       9       9       9       14,203       14,204       142,204       142,204       142,204       142,204       142,204       142,204       142,204       143,011       14				000000000000000000000000000000000000000		· · · · · · · · · · · · · · · · · · ·									
Stations       15,890       5,764       17       23       (45)       21,648       9,600       9,619       1,323       15       9       (9)       20,556       42,204         National Assets and Corporate Services       6,274       2,745       2265       351       290       9,925       6,501       6,793       540       250       114       59       14,309       24,234         Capital Expenditures       87,428       67,670       340       850       409       156,698       54,687       92,623       13,217       387       1,236       84       162,233       318,931         Legacy Debt Repayments       50,588       1,770       -       -       29,961       82,320       3,451       5,528       -       -       -       37       9,016       91,333       91,336       91,337       91,336															
National Assets and Corporate Services       6,274       2,745       265       351       290       9,925       6,501       6,793       540       250       164       59       14,309       24,244         Capital Expenditures       87,428       67,670       340       850       409       156,698       54,687       92,623       13,217       387       1,236       84       162,233       318,931         Legacy Debt Repayments       50,588       1,770       -       -       29,961       82,320       3,451       5,528       -       -       -       -       37       9,016       91,336       91,336         Total Capital Uses       138,016       69,440       340       850       30,370       239,018       58,138       98,151       13,217       387       1,236       121       171,249       410,267         Total Capital Uses       74,684       \$ (52,521)       \$ 1,776       \$ (6,424)       \$ (16,310)       \$ 1,204       \$ (30,476)       \$ (195,479)       \$ (1,046)       \$ (2,669)       \$ 2,759       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487)       \$ (242,487) <td>Stations</td> <td>15,890</td> <td>5,764</td> <td>17</td> <td>23</td> <td>(45)</td> <td>21,648</td> <td>9,600</td> <td>9,619</td> <td>1,323</td> <td>15</td> <td>9</td> <td>(9)</td> <td>20,556</td> <td>42,204</td>	Stations	15,890	5,764	17	23	(45)	21,648	9,600	9,619	1,323	15	9	(9)	20,556	42,204
Legacy Debt Repayments       50,588       1,770       -       29,961       82,320       3,451       5,528       -       -       -       37       9,016       91,336         Total Capital Uses       138,016       69,440       340       850       30,370       239,018       58,138       98,151       13,217       387       1,236       111,112       410,267         \$       74,684       \$ (52,521)       \$ 1,776       \$ (6,424)       \$ (16,310)       \$ 1,204       \$ (30,476)       \$ (195,479)       \$ (1,046)       \$ (2,669)       \$ 2,759       \$ (242,487)       \$ (241,283)															
Total Capital Uses       138,016       69,440       340       850       30,370       239,018       58,138       98,151       13,217       387       1,236       121       171,249       410,267         \$ 74,684       \$ (52,521)       \$ 1,776       \$ (6,424)       \$ (16,310)       \$ 1,204       \$ (30,476)       \$ (195,479)       \$ (1,046)       \$ (2,669)       \$ 2,759       \$ (242,487)       \$ (241,283)				340						13,217	387	1,236			
\$ 74,684 \$ (52,521) \$ 1,776 \$ (6,424) \$ (16,310) \$ 1,204 \$ (30,476) \$ (195,479) \$ (15,576) \$ (1,046) \$ (2,669) \$ 2,759 \$ (242,487) \$ (241,283)	Legacy Debt Repayments	50,588	1,770	-	-	29,961	82,320	3,451	5,528	-	-	-	37	9,016	91,336
	Total Capital Uses	138,016	69,440	340	850	30,370	239,018	58,138	98,151	13,217	387	1,236	121	171,249	410,267
		\$ 74.694	\$ (52.521)	\$ 1.776	\$ (6.424)	\$ (16.310)	\$ 1.204	\$ (30.476)	\$ (195.479)	\$ (15.576)	\$ (1.046)	\$ (2.660)	\$ 2.750	\$ (242 487)	\$ (241.282)
	Remaining Carryover Balance	Ψ 74,004	φ (JZ, JZ1)	φ 1, <i>11</i> 6		÷ (10,310)	V 1,204	\$ (30,476)	¢ (195,479)	φ (15,576)	φ (1,046)	÷ (2,009)	φ 2,759	Ψ (Z42,401)	ψ (241,203)



#### **Route Level Results**

		Q1 FY 2020											
		Adjusted Passenger											
(\$s in Millions)	Ор	erating	Operating		Operating	Ridership	Seat Miles	Miles		Average			
	Re	venue	Expense		Earnings	(in Thousands)	(in Millions)	(in Millions)	CSI	Load Factor	OTF		
NEC:													
Acela	\$	186.6	\$ 83.0	\$	103.7	953.8	278.2	181.9	86.3	66%	85.		
Regional		201.5	118.3		83.2	2,369.7	641.9	369.3	88.1	59%	83.		
NEC Special Trains & Adjustments		1.3	2.0		(0.7)	2.0	1.7	0.3	N/A	N/A	١		
NEC	\$	389.4	\$ 203.3	\$	186.1	3,325.5	921.7	551.5	87.6	61%	83		
State Supported:													
Ethan Allen Express	\$	1.5	\$ 1.3	\$	0.2	14.1	5.8	2.7	95.3	45%	81		
Vermonter		3.1	2.6		0.5	28.2	12.9	7.1	86.7	59%	75		
Maple Leaf		9.0	8.1		0.8	104.5	54.7	30.9	88.9	48%	67		
The Downeaster		4.2	4.0		0.2	144.2	39.0	11.7	97.5	33%	82		
New Haven - Springfield		5.6	5.9		(0.2)	114.7	13.2	8.4	87.0	0%	86		
Keystone Service		14.4	14.6		(0.2)	421.2	76.0	38.2	89.9	44%	92		
Empire Service		14.4	16.1		(1.7)	324.9	91.7	38.9	88.8	55%	91		
Chicago-St.Louis		8.8	8.5		0.3	165.3	64.7	30.8	87.0	50%	79		
Hiawathas Wolverines		5.4 8.3	6.0 8.3	1	(0.6) 0.0	221.5 125.5	44.4 52.2	17.8 27.6	92.6 85.0	40% 55%	91 23		
Illini		8.3 4.7	8.3 4.3		0.0	75.2	33.9	12.8	85.0 91.4	55% 39%	23 38		
ILLINOIS Zephyr		4.7	4.5		(0.1)	51.7	23.7	8.4	91.4	39%			
Heartland Flyer		5.7 1.7	5.8 1.6	1	0.0	18.8	7.1	3.3	95.5 88.7	57% 47%	67		
Pacific Surfliner		29.2	32.6		(3.4)	706.8	204.3	62.6	88.8	30%	73		
Cascades		14.8	15.1		(0.4)	192.0	54.8	29.9	85.1	55%	73		
Capitols		16.0	16.5		(0.5)	456.6	103.8	30.8	90.0	31%	84		
San Joaquins		21.5	24.1		(2.6)	269.1	131.4	37.0	87.5	27%	66		
Adirondack		3.3	3.2		0.0	29.5	12.0	8.5	86.0	53%	76		
Blue Water		3.2	3.0		0.2	43.9	21.6	8.7	87.5	43%	39		
Washington-Lynchburg		4.2	2.5		1.7	63.7	20.5	14.8	92.3	0%	71		
Washington - Newport News		6.5	5.3		1.2	94.9	36.3	18.2	88.2	0%	78		
Washington - Norfolk		6.4	4.6		1.7	96.6	39.6	19.1	86.3	0%	78		
Washington - Richmond		1.9	1.6		0.3	31.2	11.8	4.9	88.8	0%	78		
Hoosier State		0.0	0.0		(0.0)	0.0	0.0	0.0	N/A	0%	0		
Kansas City-St.Louis		3.2	2.7		0.5	41.4	13.8	7.7	94.7	46%	71		
Pennsylvanian		4.6	4.1		0.6	57.6	20.8	13.3	90.6	56%	80		
Pere Marquette		1.8	1.5		0.3	24.0	7.5	3.6	95.4	48%	63.		
Carolinian		5.6	4.3		1.3	66.4	30.6	17.7	91.6	48%	76.		
Piedmont		2.2	2.3		(0.1)	63.7	19.8	7.3	95.0	42%	73.		
Non Nec Special Trains & Adjustments		1.3	2.4		(1.2)	13.0	0.3	0.4	N/A	N/A	N		
State Supported	\$	210.2	\$ 211.1	Ş	(0.8)	4,060.3	1,248.1	523.1	89.5	41%	77.		
Long Distance:													
Silver Star	\$	9.4		\$	(7.2)	94.2	73.0	40.6	86.1		45		
Cardinal		2.5	6.2	1	(3.7)	29.0	21.8	9.7	70.9		62		
Silver Meteor		10.8	17.6	1	(6.8)	86.2	80.9	46.1	76.8		52		
Empire Builder		12.1	25.6	1	(13.4)	100.9	139.5	62.5	90.0	48%	63		
Capitol Limited		4.6	10.4	1	(5.7)	49.7	34.2	21.3	85.3		36		
California Zephyr		12.9	25.8		(12.9)	95.9	126.1	62.8	91.0		48		
Southwest Chief City of New Orleans		11.3 4.8	24.5 9.9	1	(13.2) (5.1)	80.4 57.0	111.5 43.7	62.5 23.1	84.8 89.6		42 84		
Texas Eagle		4.8 6.4	9.9 12.0		(5.1)	57.0 77.5	43.7	23.1 34.6	89.6 90.7		84 45		
Sunset Limited		6.4 3.1	12.0		(5.6)	23.2	40.9	34.6 17.0	90.7 87.6		45 30		
Coast Starlight		12.0	21.2	1	(7.2)	107.3	40.9 94.0	49.8	84.5		50 54		
Lake Shore Limited		8.3	14.4	1	(9.2)	98.6	94.0 86.1	49.8	86.1	57%	54 46		
Palmetto		7.6	8.5	1	(0.1)	87.0	49.9	21.7	86.0		40 66		
Crescent		8.6	15.8	1	(0.8)	73.2	45.5	32.2	74.7		35		
Auto Train		19.1	19.8	1	(7.2)	54.5	88.5	46.6	83.1		49		
Long Distance Adjustments		0.0	0.4	1	(0.4)	N/A	N/A	N/A	N/A	N/A	رب ا		
Long Distance	\$	133.6		\$	(105.4)	1,114.7	1,117.4	572.0	85.2		51		
		86.4	75.8		10.6								
Ancillary				1									
Ancillary Infrastructure		61.6	85.7		(24.2)								

#### Note: eCSI route scores reflect a 12 month rolling average

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level Adjusted Operating Earnings will replace the previously reported "Fully Allocated Contribution/(Loss)" which was based on Net Income/(Loss)

<u>Adjusted Operating Earnings</u> is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Operating Revenue is defined as GAAP revenue excluding: 1) non-cash revenue items (state capital payment amortization); and (2) GAAP income statement items reported with capital results (project related revenue).

Gross Ticket Revenue is defined as unadjusted revenues from ticket purchases.

Special Trains & Adjustments ("NEC Special Trains & Adjustments", "Non NEC Special Trains & Adjustments", and "Long Distance Adjustments" include non-train revenue & expenses allocated across the National Train Service, these typically include items that cannot be allocated to a specific route but affect all routes in the National Train Service.

Due to the individual PRIIA Sec. 209 contract requirements, the State Supported route view will not match invoices to the states or agencies.

