

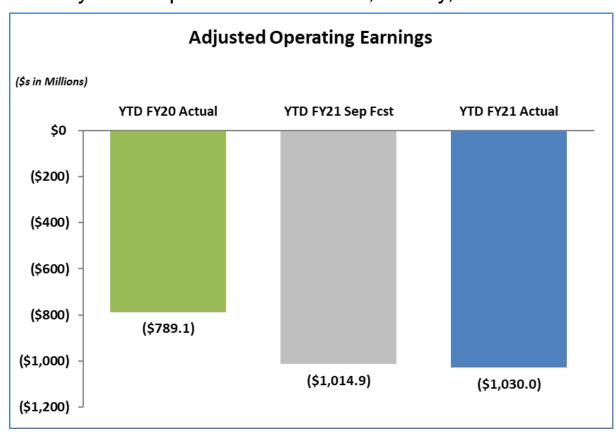
## Monthly Performance Report

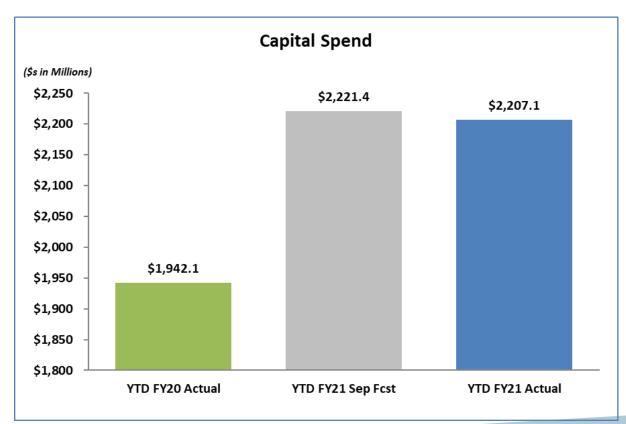
YTD September FY 2021

October 26, 2021

**Operating:** Adjusted Operating Earnings of (\$1,030.0MM) through September FY 2021 are (\$15.1MM) unfavorable to September Forecast and (\$240.9MM) lower than the prior year. Total revenue is \$19.7MM favorable (driven by passenger related revenue) and total expenses are (\$34.8MM) unfavorable (primarily driven by driven by casualty and other claims, and materials) vs September Forecast.

**Capital:** Capital spend of **\$2,207.1MM** for YTD FY 2021 is (\$14.3MM) lower vs September Forecast and an increase of \$265.0MM compared to prior year. Lower spend vs September Forecast is mainly driven by underspend in New Acela, Safety, and ADA & Stations.







## **Operating Results**

			2021 vs Prior		FY 2021 vs Sep Forecast									
	Pr	ior Year		Actual		Y/Y Gro	owth		Sep Fcst		Actual	Fav	/(Unfav) v	s Sep Fcst
(\$s in Millions)	YTD	Sep FY20	YTE	Sep FY21		\$	%		D Sep FY21	YTD	Sep FY21		\$	%
Ticket Revenue (Adjusted)	\$	1,238.3	\$	888.0	\$	(350.3)	(28%)	\$	875.0	\$	888.0	\$	13.0	1%
Food & Beverage	•	30.8	'	23.0		(7.9)	(26%)	•	21.6	'	23.0	•	1.3	6%
State Supported Train Revenue		342.1		352.8		10.7	3%		355.2		352.8		(2.4)	(1%)
Subtotal Passenger Related Revenue		1,611.2		1,263.8		(347.5)	(22%)		1,251.8		1,263.8		12.0	1%
Other Core Revenue		303.2		307.6		4.4	1%		302.2		307.6		5.4	2%
Ancillary Revenue		350.1		361.7		11.6	3%		359.4		361.7		2.3	1%
Total Revenue	-	2,264.5		1,933.1		(331.4)	(15%)		1,913.4		1,933.1		19.7	1%
Salaries		302.8		341.0		38.2	13%		341.3		341.0		0.3	0%
Wages & Overtime		1,052.8		997.1		(55.7)	(5%)		994.5		997.1		(2.6)	(0%)
Employee Benefits		581.2		542.2		(39.0)	(7%)		542.7		542.2		0.5	0%
Employee Related		21.9		21.8		(0.2)	(1%)		22.3		21.8		0.5	2%
Salaries, Wages & Benefits		1,958.7		1,902.1		(56.6)	(3%)		1,900.7		1,902.1		(1.4)	(0%)
Train Operations		275.6		215.9		(59.8)	(22%)		215.4		215.9		(0.4)	(0%)
Fuel, Power & Utilities		215.5		188.4		(27.1)	(13%)		185.6		188.4		(2.8)	(1%)
Materials		150.1		128.3		(21.8)	(15%)		120.1		128.3		(8.2)	(7%)
Facility, Communication & Office		164.2		173.3		9.1	6%		171.0		173.3		(2.3)	(1%)
Advertising and Sales		56.6		56.2		(0.4)	(1%)		53.2		56.2		(3.0)	(6%)
Casualty and Other Claims		58.6		90.1		31.4	54%		69.5		90.1		(20.5)	(30%)
Professional Fees & Data Processing		218.0		194.4		(23.6)	(11%)		194.8		194.4		0.3	0%
All Other Expense		128.3		191.6		63.3	49%		191.7		191.6		0.1	0%
Transfer to Capital & Ancillary		(172.0)		(177.2)		(5.1)	(3%)		(173.7)		(177.2)		3.4	2%
Total Expense		3,053.6		2,963.1		(90.5)	(3%)		2,928.3		2,963.1		(34.8)	(1%)
Adjusted Operating Earnings	\$	(789.1)	\$	(1,030.0)	\$	(240.9)	(31%)	\$	(1,014.9)	\$	(1,030.0)	\$	(15.1)	(1%)
OPEB's and Pension		31.4		34.5		3.1	10%		34.6		34.5		(0.1)	(0%)
Project Related Revenue & Expense		(151.2)		(147.2)		4.0	3%		(149.7)		(147.2)		2.5	2%
Depreciation		(926.3)		(905.0)		21.3	2%		(912.9)		(905.0)		7.9	1%
Office of Inspector General		(22.4)		(24.1)		(1.8)	(8%)		(23.7)		(24.1)		(0.5)	(2%)
State Capital Payment Amortization		133.4		139.7		6.3	5%		138.4		139.7		1.3	1%
Non-Operating Inc/(Exp)		45.2		(23.1)		(68.3)	(151%)		(23.5)		(23.1)		0.4	2%
Net Income/(Loss)	Ś	(1.679.0)	Ś	(1.955.2)	Ś	(276.2)	(16%)	Ś	(1.951.7)	Ś	(1.955.2)	Ś	(3.6)	(0%)

<sup>\*</sup>State Supported Train Revenue – includes revenue from CARES Act Funding

**Revenues:** Total revenue of **\$1,933.1MM** through September FY 2021 is \$19.7MM favorable to September Forecast and a decrease of (\$331.4MM) over the prior year. YOY variance is mainly driven by lower passenger related revenue due to the COVID-19 pandemic.

**Expenses:** Total expenses of **\$2,963.1MM** through September FY 2021 are unfavorable (\$34.8MM) to September Forecast primarily driven by unfavorable casualty and other claims, and materials. The decrease of (\$90.5MM) from the prior year is driven by lower expenses for train operations, wages and overtime, benefits, fuel, power and utilities, professional fees and data processing, and materials.

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results, Net Income/(Loss) will continue to be reported for reference. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level results (reported on page 8) reflect the change to Adjusted Operating Earnings, in line with consolidated financials.

**Note:** Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).



		F	/2021 v	s Prior Year			FY 2021 vs Sep Forecast								
(\$s in Millions)	s) Actu		Actual Actual		Y/Y Gr	Y/Y Growth		ep Fcst	Actual		Over/(Under) vs Sep		s Sep Fcst		
	YTD	YTD Sep FY20		Sep FY21	\$	%	YTD Sep FY21		YTD Sep FY21			\$	%		
Engineering	\$	741.5	\$	631.4	\$ (110.1)	(15%)	\$	624.8	\$ 633	L.4	\$	6.6	1%		
Mechanical		320.3		350.1	29.7	9%		351.2	350	0.1		(1.1)	(0%)		
Operations		50.4		17.2	(33.1)	(66%)		17.7	17	7.2		(0.4)	(2%)		
<b>Total Operations</b>		1,112.2		998.7	(113.5)	(10%)		993.7	998	3.7		5.0	1%		
IT		107.3		111.4	4.2	4%		111.8	111	L.4		(0.4)	(0%)		
Commerical & Marketing		0.5		0.3	(0.1)	(28%)		0.5		0.3		(0.1)	(25%)		
ADA & Customer Service		192.7		194.2	1.5	1%		196.2	194	1.2		(2.0)	(1%)		
Safety		20.2		22.7	2.6	13%		25.2	22	2.7		(2.4)	(10%)		
Procurement		4.6		4.9	0.2	5%		5.5		1.9		(0.6)	(11%)		
Acela 21		425.6		227.8	(197.8)	(46%)		236.3	227	7.8		(8.5)	(4%)		
Planning & Asset Development		78.9		507.4	428.5	543%		507.8	507	7.4		(0.4)	(0%)		
Intercity Trainsets		0.2		139.4	139.2	N/A		140.5	139	9.4		(1.1)	(1%)		
Other, OVHD Adjustment		-		0.2	0.2	N/A		3.9		0.2		(3.7)	(95%)		
Total Capital Spend	\$	1,942.1	\$	2,207.1	\$ 265.0	14%	\$	2,221.4	\$ 2,207	7.1	\$	(14.3)	(1%)		

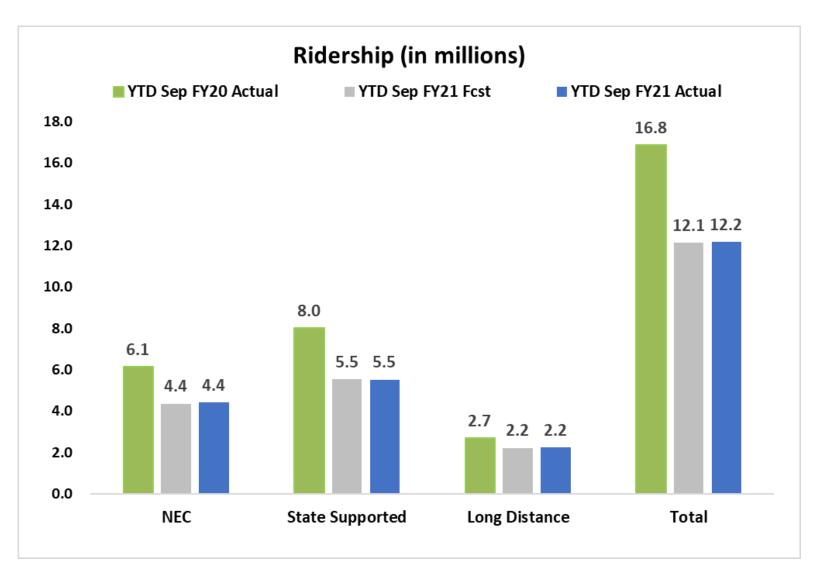
**FY 2021 vs. September Forecast**: YTD FY 2021 capital spend of \$2,207.1MM is (\$14.3MM) or (1%) lower than September Forecast driven by lower spend on Acela 21, Safety, and ADA & Customer Service.

**FY 2021 vs. Prior Year:** YTD FY 2021 capital spend is \$265.0MM or 14% higher than prior year primarily driven by an increased spend in Planning & Asset Development (New Hudson River Tunnel Property Acquisition), and Intercity Trainsets. This is partially offset by a decrease in Acela 21, and Engineering spend.



## **Key Performance Indicators**

	Prior Year	Sep Fcst	Actual	Fav/(Unfav) vs S	ep Fcst	Y/Y Growth		
	YTD Sep FY20	YTD Sep FY21	YTD Sep FY21	#	%	#	%	
<b>Key Performance Indicators</b>								
Ridership (in thousands):								
Northeast Corridor	6,147	4,357	4,409	52	1%	(1,739)	(28%)	
State Supported	8,004	5,538	5,520	(18)	(0%)	(2,485)	(31%)	
Long Distance	2,690	2,227	2,238	11	0%	(452)	(17%)	
Total Ridership	16,842	12,122	12,167	45	0%	(4,675)	(28%)	
RASM (in cents)	17.07	14.61	16.42	1.81	12%	(1)	(4%)	
CASM (in cents)	24.47	27.99	27.69	0.30	1%	3	13%	
Cost Recovery Ratio (NTS)	69.8%	52.2%	59.3%	7.1 pp		(10.5) pp		
Customer Satisfaction Index (CSI)	81.7%	81.8%	82.4%	0.6 pp		0.7 pp		
Other Indicators (in millions)								
Seat Miles	9,771.7	8,063.8	8,020.1	(43.7)	(1%)	(1,752)	(18%)	
Passenger Miles	3,450.2	2,860.9	2,858.6	(2.3)	(0%)	(592)	(17%)	
Train Miles	31.1	25.1	25.0	(0.1)	(0%)	(6)	(20%)	



**Ridership:** Ridership of **12.2MM** for FY 2021 and is **0.1MM** higher than September Forecast and **(4.7MM)** lower than prior year driven by lower ridership across all service lines due to the COVID-19 pandemic.

Note: Key Performance Indicators and Other Indicators are representative of National Train Service (NTS) (NEC, State Supported, and Long Distance) results RASM is defined as NTS (NEC, State Supported, and Long Distance) operating revenue divided by seat miles.

<u>CASM</u> is defined as NTS (NEC, State Supported, and Long Distance) operating expenses divided by seat miles.

Cost Recovery Ratio is defined as NTS (NEC, state supported, long distance) operating revenue divided by operating expenses



YTD Sep FY21	Northeast Corridor Account	National Network Account	<u>Total</u>
Financial Sources			
Operating Sources (A)	833,271	1,099,824	1,933,095
Capital Sources	674,553	207,171	881,724
Federal Grants to Amtrak	2,500,853	2,595,079	5,095,932
Total Operating and Capital Sources	4,008,677	3,902,074	7,910,752
Financial Uses (Operating):			
Operating Uses (B)	1,247,131	1,715,975	2,963,106
	1,2 17,131	1,7 13,373	2,303,200
Operating Surplus/Deficit (A-B) (Operating Sources - Operating Uses)	(413,861)	(616,151)	(1,030,011)
Financial Uses (Debt Service Payments):			
Debt Service Payments	-	-	-
Available for Capital Uses			
(Operating Surplus/Deficit - Debt Service Payments + Capital Sources + Federal Grants to Amtrak)	2,761,546	2,186,099	4,947,645
Financial Uses (Capital):			
Capital Expenditures	1,338,050	869,045	2,207,095
Legacy Debt and RRIF Repayments	168,208	49,404	217,613
Remaining Carryover Balance	\$ 1,255,288	\$ 1,267,650	\$ 2,522,938
Transfers	_	_	_

Federal funding includes CARES Act, ECRA and ARPA Funding

FY 2021 net change in cash flows is \$2,522.9MM for Consolidated Amtrak, \$1,255.3MM for NEC and \$1,267.7MM for National Network.

## Route Level Results YTD September FY21

	YTD September FY 2021 PD13											
					Adjusted							
(\$s in Millions)	0	perating	Op	perating	Operating	Ridership		Passenger Miles	Average		Train Miles	
	R	levenue	E	xpense	Earnings	(in Thousands)	(in Millions)	(in Millions)	Load Factor	ОТР	(in Millions)	Frequencies
NEC:		400.0		266 =	4 (440.6)	007.6			070/	00.00/		
Acela	\$	122.9	\$	266.5	. ,	897.6	490.6	182.4	37% 37%	82.8%	1.6 3.8	4,118.0
Regional NEC Special Trains & Adjustments		243.4 7.8		431.6 10.2	(188.1) (2.4)	3,508.8 2.4	1,573.9 6.2	571.2 0.4	37% N/A	84.3% N/A	0.0	9,569.1 395.0
NEC Special Trains & Adjustments	\$	374.1	¢	708.2	\$ (334.1)	4,408.8	2,070.6	754.1	37%	84.0%	5.4	14,082.1
, nee	7	374.1	7	700.2	y (554.1)	4,400.0	2,070.0	754.1	3770	04.070	3.4	14,002.1
State Supported:												
Ethan Allen Express	\$	1.6	\$	1.5	\$ 0.1	12.5	4.9	2.2	49%	89.5%	0.0	65.1
Vermonter		2.6		1.9	0.6	18.6	11.2	4.7	45%	86.7%	0.0	63.9
Maple Leaf		25.4		27.1	(1.8)	245.1	167.1	71.6	43%	84.6%	0.5	1,110.8
The Downeaster		15.6		15.8	(0.2)	205.7	137.9	17.4	13%	75.1%	0.5	3,183.0
New Haven - Springfield  Keystone Service		22.7 39.8		28.2 63.8	(5.5) (24.0)	192.6 394.3	75.5 211.8	13.5 36.8	19% 17%	90.4% 93.1%	0.3 0.6	3,942.9 4,721.2
Empire Service		49.2		63.1	(13.9)	613.2	276.2	71.7	26%	90.3%	0.9	5,076.1
Chicago-St.Louis		24.9		28.4	(3.6)	261.2	145.4	48.4	33%	80.2%	0.5	1,747.0
Hiawathas		18.6		19.7	(1.1)	241.6	60.3	19.5	32%	94.8%	0.3	3,347.0
Wolverines		18.8		21.3	(2.5)	153.9	91.0	35.2	39%	59.7%	0.3	921.0
Illini		14.8		8.6	6.2	150.1	119.7	24.0	20%	80.5%	0.3	866.0
ILLINOIS Zephyr		10.5		10.8	(0.3)	78.2	49.7	13.0	26%	88.8%	0.2	876.0
Heartland Flyer		6.6		7.9	(1.3)	42.3	24.4	7.6	31%	67.6%	0.1	712.0
Pacific Surfliner		76.8		94.6	(17.8)	841.0	451.6	78.2	17%	86.1%	1.0	5,019.0
Cascades		24.5		30.3	(5.8)	181.5	71.0	28.8	41%	58.7%	0.3	1,231.3
Capitols		41.8		47.2	(5.4)	354.4	194.6	25.0	13%	91.2%	0.7	5,925.0
San Joaquins		59.4		69.5	(10.1)	434.1	402.0	62.7	16%	82.2%	1.0	3,118.0
Adirondack		2.2		1.1	1.1	0.0	0.0	0.0	0%	0.0%	0.0	0.0
Blue Water		15.0		17.4	(2.4) 1.9	98.7	81.9	18.3	22%	68.5%	0.2 0.2	728.0
Washington-Lynchburg Washington - Newport News		13.0 13.4		11.1 20.4	(7.0)	113.6 195.1	72.6 99.1	28.0 44.9	38% 40%	82.0% 80.2%	0.2	275.8 446.5
Washington - Norfolk		18.1		16.6	1.5	142.0	113.0	34.2	28%	80.2%	0.3	441.7
Washington - Richmond		8.7		0.2	8.5	0.5	0.5	0.1	19%	80.2%	0.0	0.6
Hoosier State		-		0.0	(0.0)	0.0	0.0	0.0	0%	0.0%	0.0	0.0
Kansas City-St.Louis		11.6		11.1	0.5	77.2	71.0	15.1	21%	77.5%	0.2	856.0
Pennsylvanian		15.5		17.8	(2.3)	128.5	76.7	29.8	39%	72.2%	0.3	573.1
Gulf Coast Limited		-		-	-	0.0	0.0	0.0			0.0	0.0
Pere Marquette		7.1		8.0	(0.9)	52.4	27.4	7.9	29%	75.7%	0.1	728.0
Carolinian		20.0		21.6	(1.6)	194.7	117.8	59.9	50%	69.2%	0.3	489.4
Piedmont		6.9		7.4	(0.5)	97.2	41.6	11.0	27%	77.4%	0.3	1,658.0
Non Nec Special Trains & Adjustments		0.1		12.4	(12.3)	0.1	3.5	0.0	N/A	N/A	0.1	734.0
State Supported	\$	584.7	Ş	684.8	\$ (100.1)	5,519.9	3,199.4	809.6	25%	82.4%	9.8	48,856.4
Long Distance:												
Silver Star	\$	21.4	\$	55.9	\$ (34.5)	187.2	197.8	89.1	45%	44.6%	0.7	448.0
Cardinal		6.7		24.6	(17.9)	69.1	68.1	27.6	40%	54.1%	0.4	313.0
Silver Meteor		25.2		59.4	(34.2)	187.0	229.5	99.5	43%	55.0%	0.7	514.0
Empire Builder		38.4		85.6	(47.2)	220.7	362.0	168.0	47%	59.3%	1.2	942.0
Capitol Limited		11.2		28.0	(16.7)	96.9	71.5	42.3	59%	28.7%	0.4	458.0
California Zephyr		35.5		85.4	(49.9)	184.7	285.7	146.5	51%	37.6%	1.1	466.0
Southwest Chief City of New Orleans		29.5 9.5		77.0 28.1	(47.5) (18.6)	135.9 100.8	271.9 100.6	128.9 41.0	47% 39%	36.3% 85.0%	1.0 0.4	462.0 452.0
Texas Eagle		15.5		37.6	(22.1)	151.4	123.3	79.9	65%	52.0%	0.4	474.0
Sunset Limited		8.2		47.8	(39.6)	57.6	151.8	42.3	28%	27.1%	0.6	301.0
Coast Starlight		21.2		65.8	(44.7)	189.6	190.0	79.9	42%	56.8%	0.6	512.0
Lake Shore Limited		19.3		46.8	(27.5)	195.9	168.3	84.8	50%	55.1%	0.5	886.0
Palmetto		12.7		25.9	(13.2)	147.7	98.3	39.8	40%	60.7%	0.4	463.0
Crescent		15.8		46.2	(30.4)	114.3	122.6	54.8	45%	54.6%	0.6	452.0
Auto Train		87.9		85.6	2.3	199.4	308.7	170.5	56%	56.0%	0.6	718.0
Long Distance Adjustments		0.1		28.1	(28.0)	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Long Distance	\$	358.1	\$	827.8	\$ (469.7)	2,238.1	2,750.0	1,294.9	47%	51.7%	9.8	7,861.0
Ancillary		357.1		350.4	6.7						0.0	343.0
Infrastructure		259.0		392.0	(132.9)						7.7	624,064.9
Amtrak	\$	1,933.1	\$	2,963.1	\$ (1,030.0)	12,166.8	8,020.1	2,858.6	36%	77.5%	25.0	70,799.5

**Note:** Amtrak reports Adjusted Operating Earnings as the key financial measure to evaluate results. Adjusted Operating earnings represents Amtrak's cash funding needs and is a reasonable proxy for Federal Operating Support needed in line with the appropriation. Route level Adjusted Operating Earnings will replace the previously reported "Fully Allocated Contribution/(Loss)" which was based on Net Income/(Loss)

12,166.8

8,020.1

2,858.6

Adjusted Operating Earnings is defined as GAAP Net Loss excluding: (1) certain non-cash items (depreciation, income tax expense, non-cash portion of pension and other post retirement employment benefits, and state capital payment amortization); and (2) GAAP income statement items reported with capital or debt results or other grants (project related revenue/costs reported with capital results, expense related to Inspector General's office, and interest expense, net).

Operating Revenue is defined as GAAP revenue excluding: 1) non-cash revenue items (state capital payment amortization); and (2) GAAP income statement items reported with capital results (project related revenue).

Gross Ticket Revenue is defined as unadjusted revenues from ticket purchases.

\$ 1,316.9 \$

2,220.8 \$

Special Trains & Adjustments ("NEC Special Trains & Adjustments", "Non NEC Special Trains & Adjustments", and "Long Distance Adjustments" include non-train revenue & expenses allocated across the National Train Service, these typically include items that cannot be allocated to a specific route but affect all routes in the National Train Service.

Due to the individual PRIIA Sec. 209 contract requirements, the State Supported route view will not match invoices to the states or agencies.

(903.8)

Note: CSI route scores reflect a 12 month rolling average



25.0